

**Date : 06<sup>th</sup> May,2024**

To,  
The Secretary,  
National Stock Exchange of India Ltd.  
Exchange Plaza, 5<sup>th</sup> Floor Plot No- 'C' Block,  
G Block Bandra-Kurla Complex,  
Bandra (E), Mumbai-400051

**SYMBOL: TARACHAND**

Dear Sir/Madam,

**Sub: Re-Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation**

Dear Sir/ Madam,

This is to inform that the company as on 06<sup>th</sup> May,2024 had informed the Exchange regarding Investor Presentation of the Scheduled Investor Meet to be held on 9<sup>th</sup> May,2024 ,Thursday. **Due to Typo Error in one of the Slides Q4 has been mentioned as Q3 .So we are hereby resubmitting the Investor Presentation .**

**Kindly consider this and ignore the previous intimation in this regard .**

This is for your information and records.

Thanking you,  
Yours faithfully,

**For Tarachand InfraLogistic Solutions Limited  
(Formerly Tara Chand Logistic Solutions Limited)**

**NISHU**  
Digitally signed  
by NISHU KANSAL  
**KANSAL**  
Date: 2024.05.06  
21:24:34 +05'30'

**Nishu Kansal  
Company Secretary & Compliance Officer  
M.No. A33372  
Encl: As above**



**tara chand**  
infralogistic solutions ltd

— Think New. Act Now —  
(Formerly Tara Chand Logistic Solutions Ltd)

# INVESTORS PRESENTATION

Q4 & FINANCIAL YEAR ENDED  
31<sup>ST</sup> MARCH, 2024



Listed on  
**NSE EMERGE** on  
23rd March 2018

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MCAP ON  
23<sup>rd</sup> MARCH 2018

66.93Cr

Migration  
to **NSE Main  
Board** on  
16<sup>th</sup> April 2024

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MCAP ON  
16<sup>th</sup> APRIL 2024

44302Cr



# AT A GLANCE

Tara Chand InfraLogistic Solutions Ltd serves India's infrastructural and industrial needs through Warehousing, Transportation, Equipment Rental, and Turnkey Infra-Project Execution. With 35+ years' experience, we're a top Steel Warehousing & Transport entity, handling 10M+ tons of Steel annually. Our fleet of 300 Machines includes Heavy Cranes (up to 800MT), Hydraulic Piling Rigs, Steel Processing, & Concrete Equipment. We've contributed significantly to High-Speed Bullet Train and Metro Line projects across cities like Ahmedabad, Delhi, Mumbai, and more. Our team of experts and modern equipment serve sectors like Steel, Cement, Oil & Gas, Renewable Energy, and Urban & Rural Infrastructure. We cater to 52 diverse customers, spanning PSUs to large Indian multinationals, operating in 21 states and even internationally in Mauritius. Our capable team of more than 700 engineers, operators & riggers, plus 300 contract workers, manage operations across 50+ live sites.

## FINANCIAL HIGHLIGHTS Q4 FY2023-24

Rs. in Cr.

 Income <b>46.9</b>	 Expenses <b>29.97</b>	 EBIDTA <b>16.93</b>	 EBIDTA% <b>36%</b>	 Interest <b>1.86</b>	 Depreciation <b>5.85</b>	 Profit Before Tax <b>9.22</b>	 PAT <b>6.31</b>	 Cash PAT <b>12.16</b>	 EPS <b>4.41</b>	 Cash EPS <b>8.51</b>
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# FINANCIAL RESULTS FOR THE FINANCIAL YEAR ENDED 31<sup>ST</sup> MARCH 2024

Rs. in Cr.



Income  
**174.86**



Expenses  
**116.63**



EBIDTA  
**58.23**



EBIDTA%  
**33%**



Interest  
**7.15**



Depreciation  
**29.37**



Profit Before Tax  
**21.71**



PAT  
**16.13**



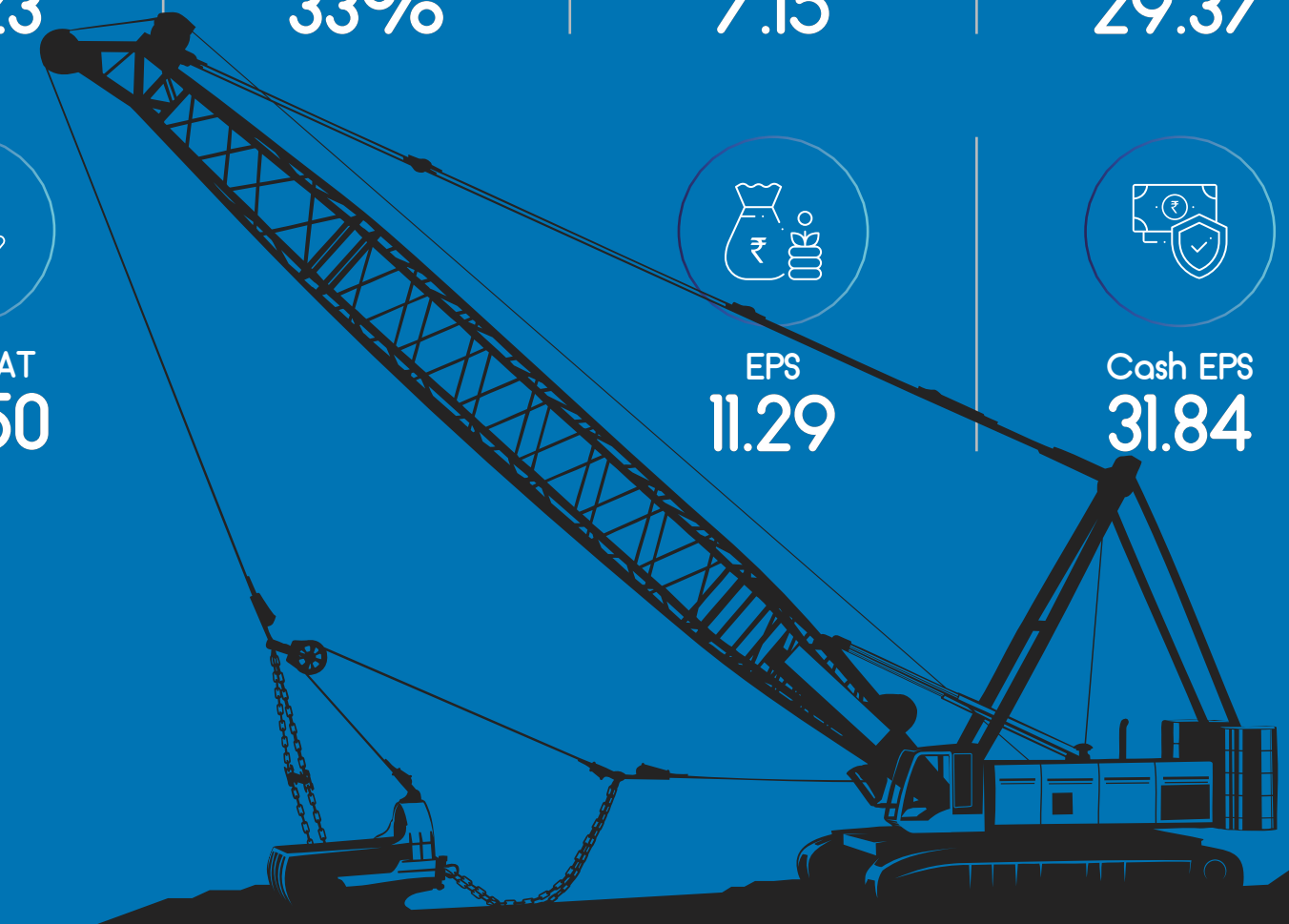
Cash PAT  
**45.50**



EPS  
**11.29**



Cash EPS  
**31.84**



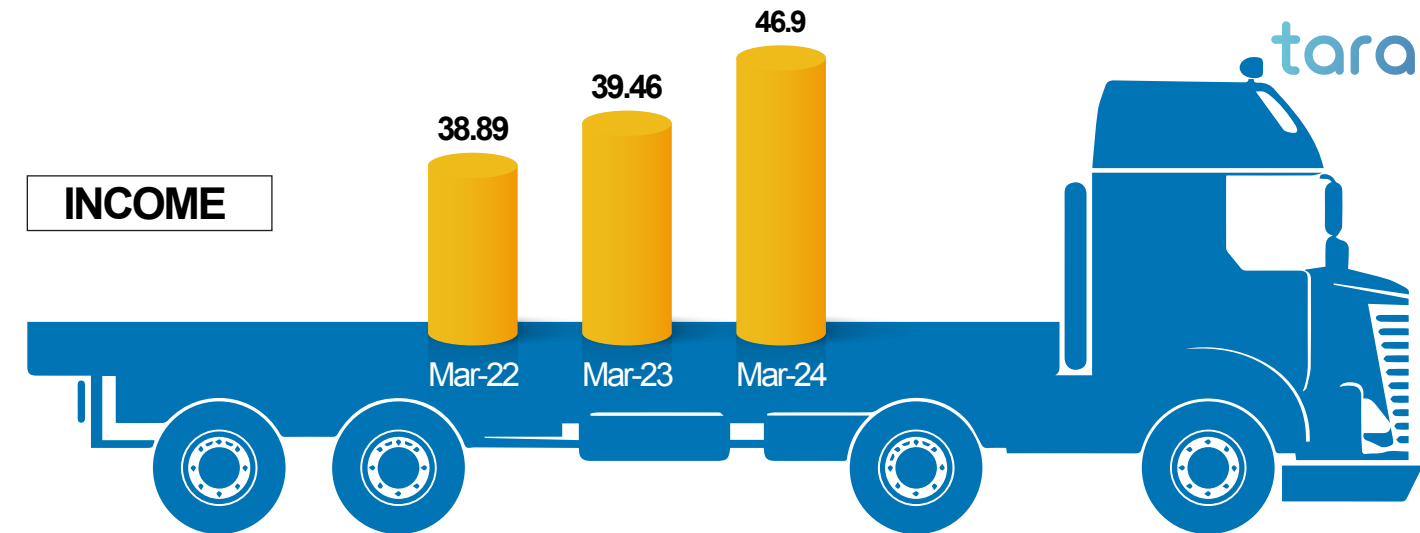
# FINANCIAL HIGHLIGHTS Q4 FY24

## BEST EVER Q4 RESULTS

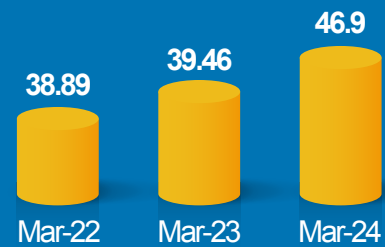
Highest ever REVENUE in any Quarter till date

Highest ever PROFITABILITY in any Quarter till date

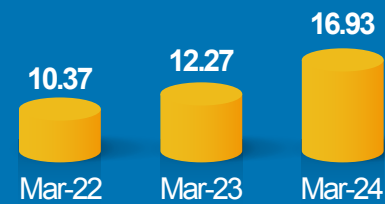
Rs. in Cr.



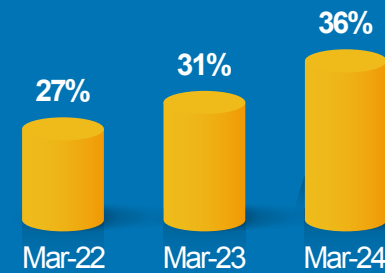
### EXPENSES



### EBIDTA



### EBIDTA %



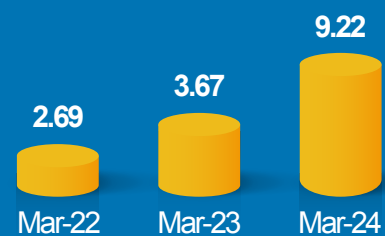
### INTEREST



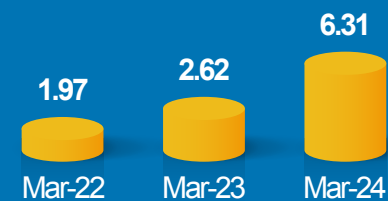
### DEPRECIATION



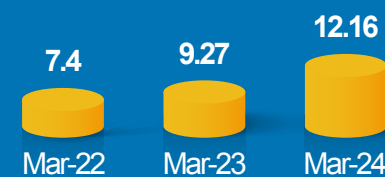
### PROFIT BEFORE TAX



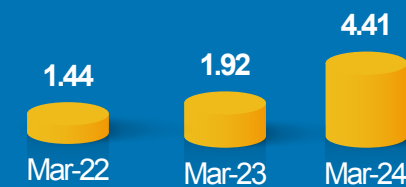
### PAT



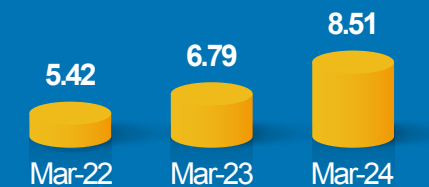
### CASH PAT



### EPS



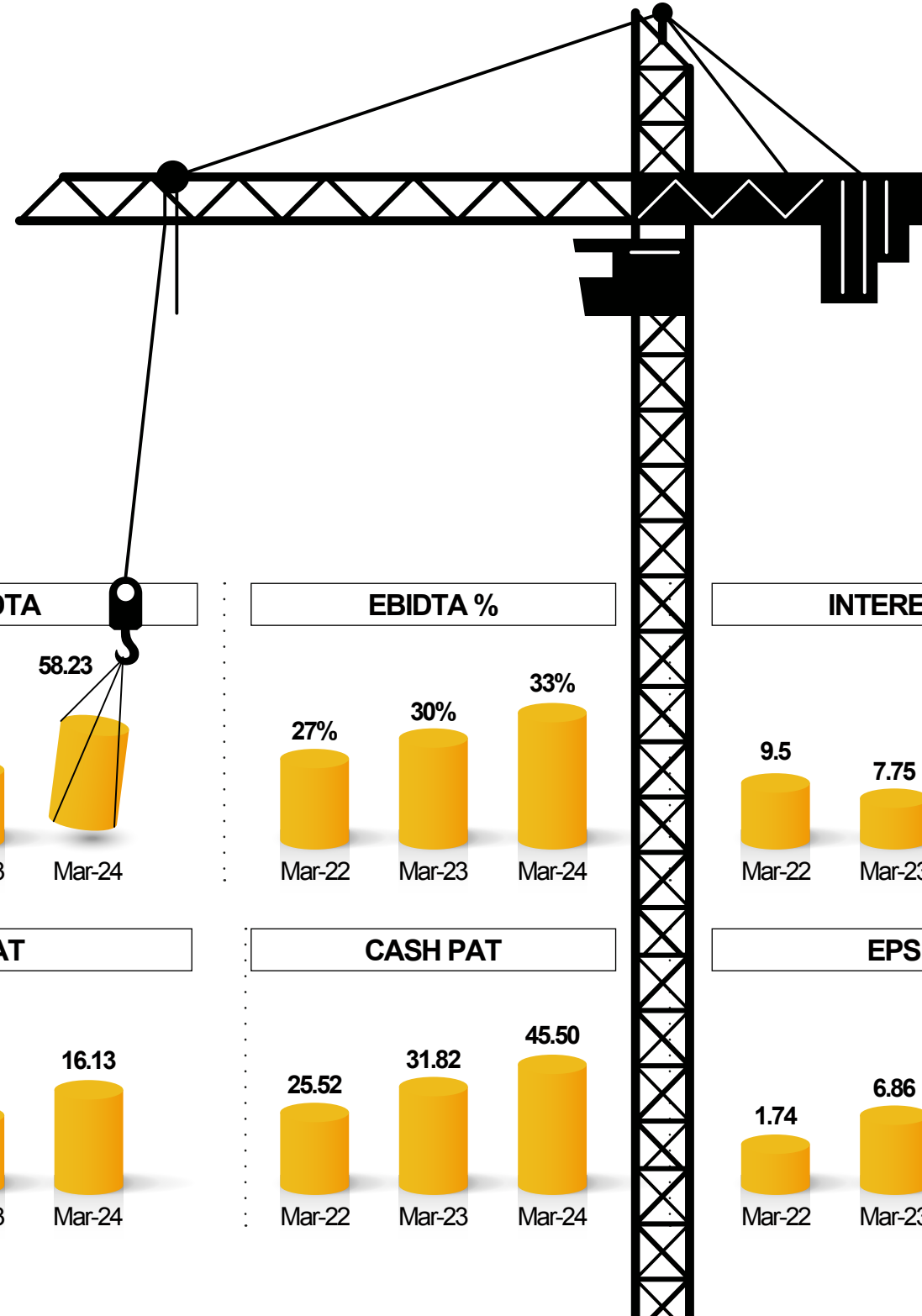
### CASH EPS



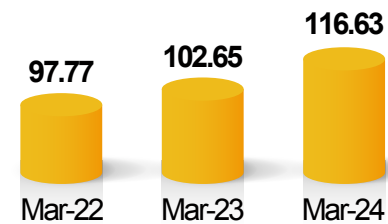
# KEY HIGHLIGHTS FY 23-24

**BEST EVER FY RESULTS**

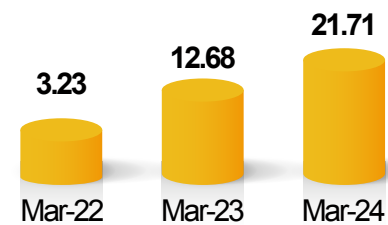
Highest REVENUE & PROFITABILITY in any FY



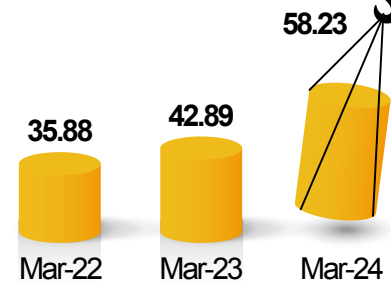
## EXPENSES



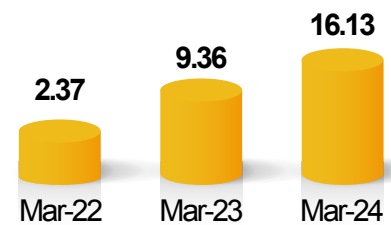
## PROFIT BEFORE TAX



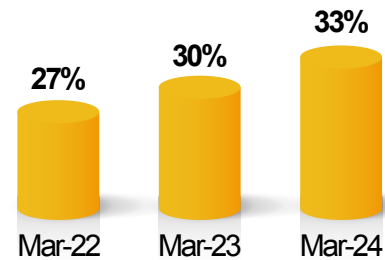
## EBIDTA



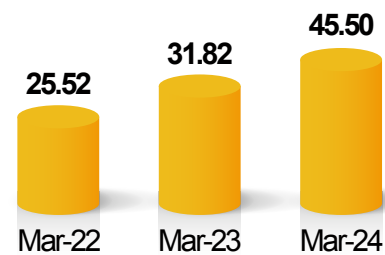
## PAT



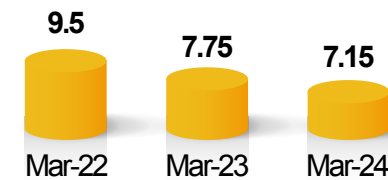
## EBIDTA %



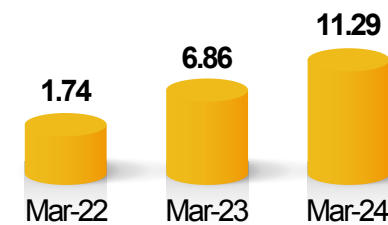
## CASH PAT



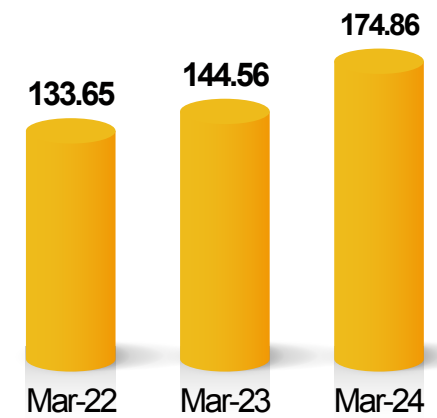
## INTEREST



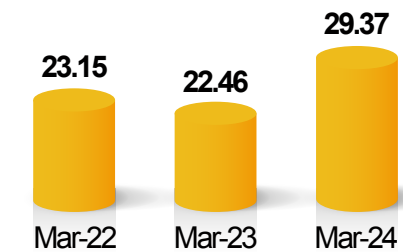
## EPS



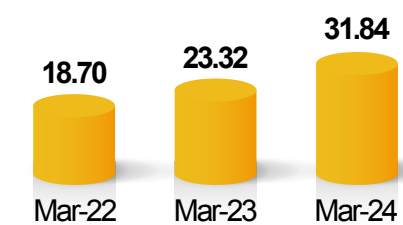
## INCOME



## DEPRECIATION

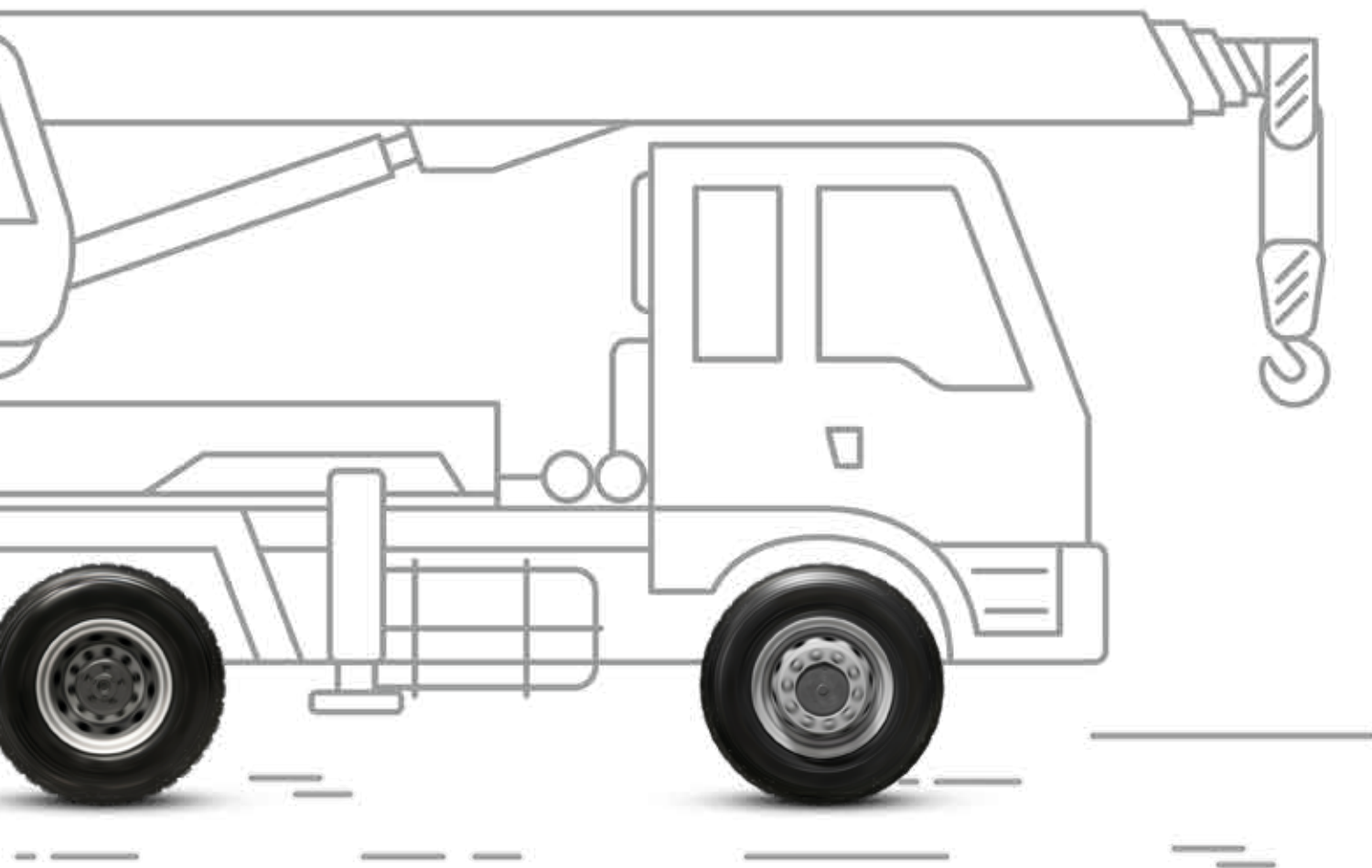


## CASH EPS

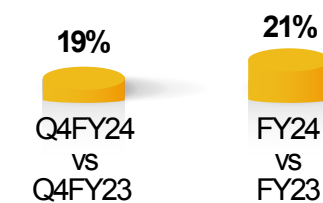


Rs. in Cr.

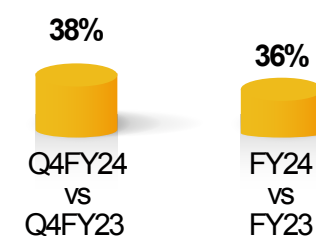
# KEY YEAR-ON-YEAR METRICS



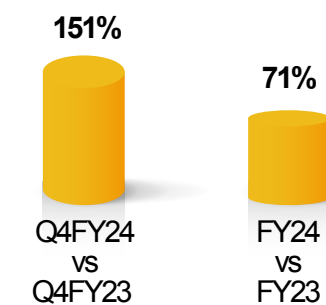
## INCOME



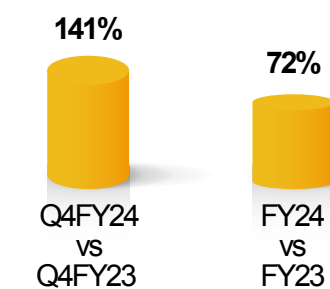
## EBIDTA



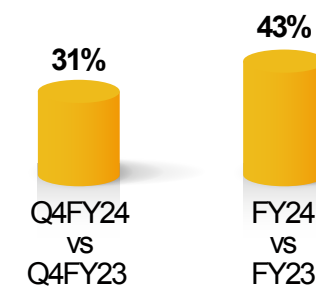
## PROFIT BEFORE TAX



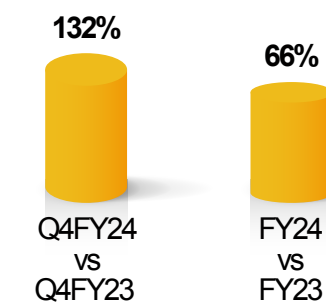
## PAT



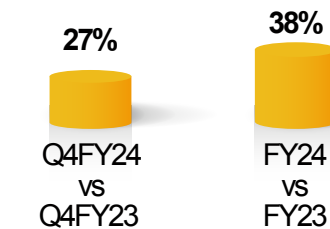
## CASH PAT



## EPS



## CASH EPS







Net Worth

95Cr



Net Debt

85.23Cr



Net Debt to Equity Ratio

0.90:1



Avg Cost of Borrowing

8.38%



Net Block

180.42Cr



Gross Block

298.33Cr



# FINANCIAL PERFORMANCE

Rs. in Cr.

	2023-24	2022-23	2021-22	2020-21	2019-20
<b>Revenue from Operations</b>	172.03	140.96	128.04	110.08	101.42
<b>Other Income</b>	2.84	4.48	5.61	0.30	0.44
Manpower Cost	23.77	21.01	22.75	19.31	23.44
<b>(% of Revenue from Operations)</b>	<b>14%</b>	<b>15%</b>	<b>18%</b>	<b>18%</b>	<b>20%</b>
Rapair & Maintenance	11.70	11.32	9.90	4.91	5.11
<b>(% of Revenue from Operations)</b>	<b>7%</b>	<b>8%</b>	<b>8%</b>	<b>4%</b>	<b>4%</b>
Power & Fuel	16.19	10.47	14.56	9.67	8.98
Transportation & Handling	28.97	25.07	20.26	15.18	11.46
Other Expenses	36.00	34.78	30.46	26.84	30.36
<b>EBIDTA</b>	<b>58.23</b>	<b>42.79</b>	<b>35.72</b>	<b>34.47</b>	<b>35.60</b>
<b>(% of EBIDTA to Total Revenue)</b>	<b>33%</b>	<b>29%</b>	<b>27%</b>	<b>31%</b>	<b>31%</b>
Interest	7.15	7.75	9.50	9.12	7.87
Depreciation	29.37	22.46	23.15	22.30	17.20
Exceptional Items	0.00	0.97	3.46	-0.69	0.00
<b>Profit Before Tax</b>	<b>21.71</b>	<b>13.55</b>	<b>6.53</b>	<b>2.36</b>	<b>10.53</b>
Tax Expense	5.58	3.32	0.85	0.48	2.5
Profit After Tax	16.13	10.23	5.68	1.88	7.97
<b>(% of Pat to Total Revenue)</b>	<b>9%</b>	<b>7%</b>	<b>4%</b>	<b>2%</b>	<b>7%</b>
<b>Total cash Accruals</b>	<b>45.50</b>	<b>32.69</b>	<b>28.83</b>	<b>24.18</b>	<b>25.17</b>
<b>Earning Per Share</b>	<b>11.44</b>	<b>6.88</b>	<b>1.74</b>	<b>1.88</b>	<b>5.86</b>
Gross Block	298	236	202	199	171
Net Block	180	144	124	139	131
<b>Capex</b>	<b>69.07</b>	<b>48.47</b>	<b>16.14</b>	<b>34.02</b>	<b>68.33</b>
<b>Debt:Equity Ratio</b>	<b>0.90</b>	<b>1.24</b>	<b>1.48</b>	<b>1.86</b>	<b>1.48</b>



# SEGMENT WISE FINANCIAL PERFORMANCE

Rs. in Cr.

## REVENUE MIX

Segment	Quarterly		
	Mar-24	Dec-23	Mar-23
Equipment Hiring & Projects	21.32	20.42	15.79
Warehousing & Transportation	21.93	20.38	17.88
Steel Processing & Distribution	3.23	3.56	5.18

## EBIDTA MIX

Segment	Quarterly		
	Mar-24	Dec-23	Mar-23
Equipment Hiring & Projects	58%	47%	41%
Warehousing & Transportation	19%	22%	28%
Steel Processing & Distribution	14%	10%	11%

Segment	Mar-24	Mar-23
Equipment Hiring & Projects	75.61	65.06
Warehousing & Transportation	82.57	61.79
Steel Processing & Distribution	13.84	14.21

Segment	Mar-24	Mar-23
Equipment Hiring & Projects	51%	35%
Warehousing & Transportation	23%	27%
Steel Processing & Distribution	7%	12%



# SECTOR WISE REVENUE DISTRIBUTION FOR EQUIPMENT HIRING SEGMENT

Financial Year Ended 31<sup>st</sup> March 2024

Sector	FY24	FY23
Rural & Urban Infrastructure	39%	66%
Metals & Minerals	32%	21%
Cement	18%	4%
Petrochemicals	10%	6%
Others	1%	2%





# ORDER BOOK STATUS

Order Book as on 1<sup>st</sup> May 2024 to be  
executed upto 31<sup>st</sup> March 2025

**₹138.23 CR**

Order Book as on 1<sup>st</sup> May 2023 to be  
executed upto 31<sup>st</sup> March 2024

**₹97.49 CR**

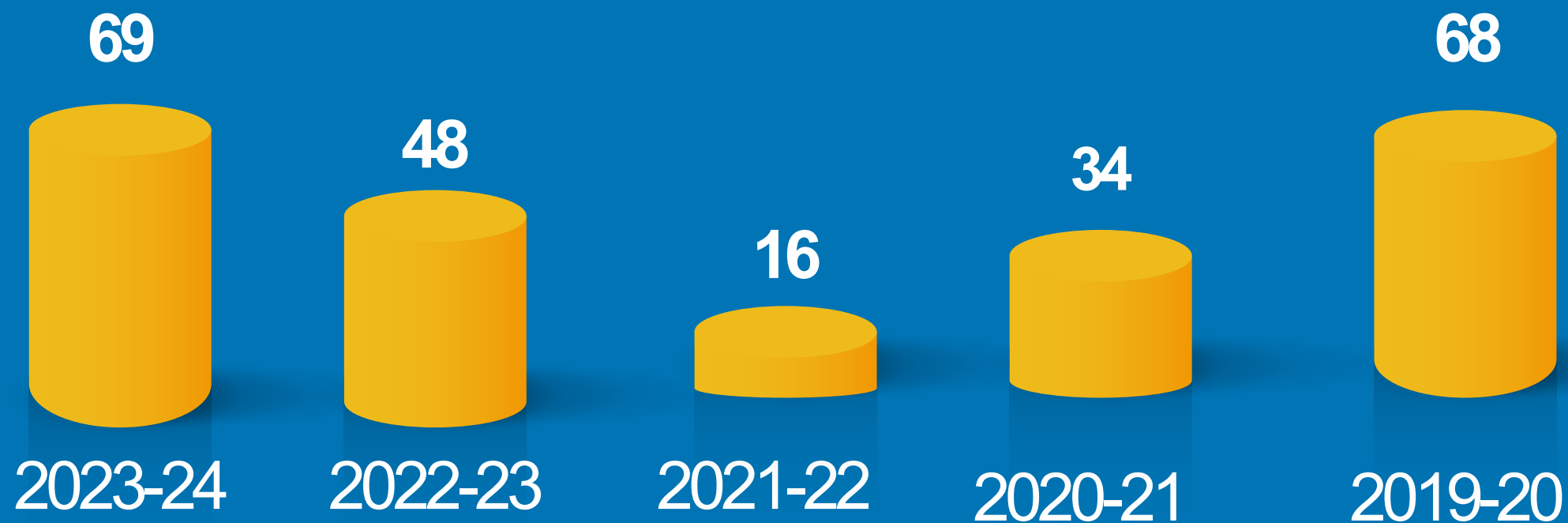




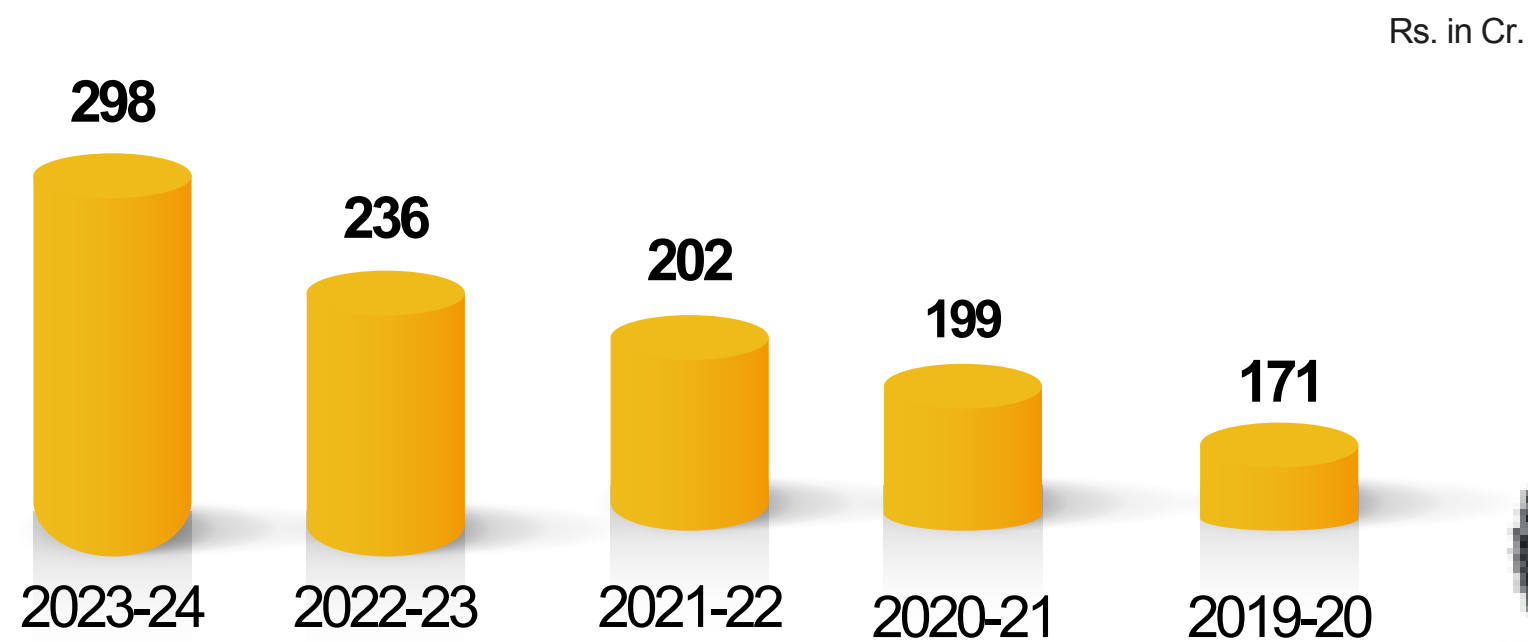
# CAPEX DONE



Rs. in Cr.

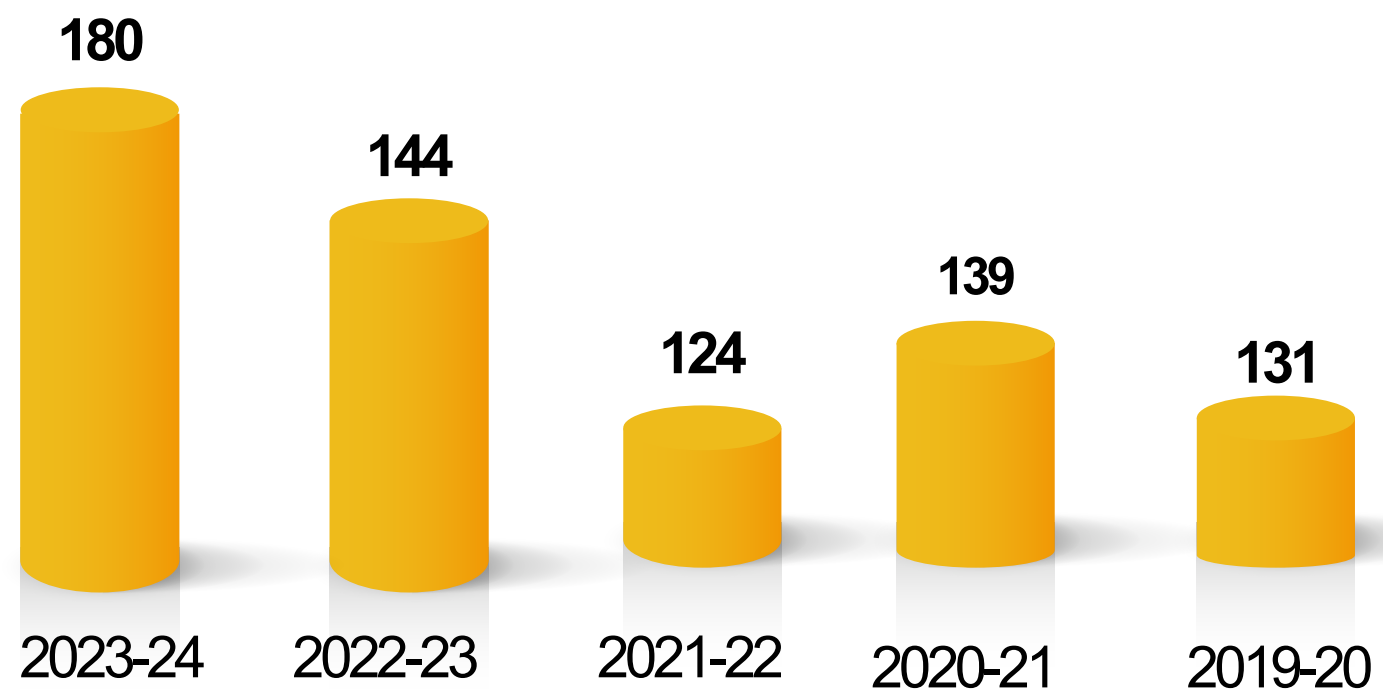


# GROSS BLOCK



# NET BLOCK

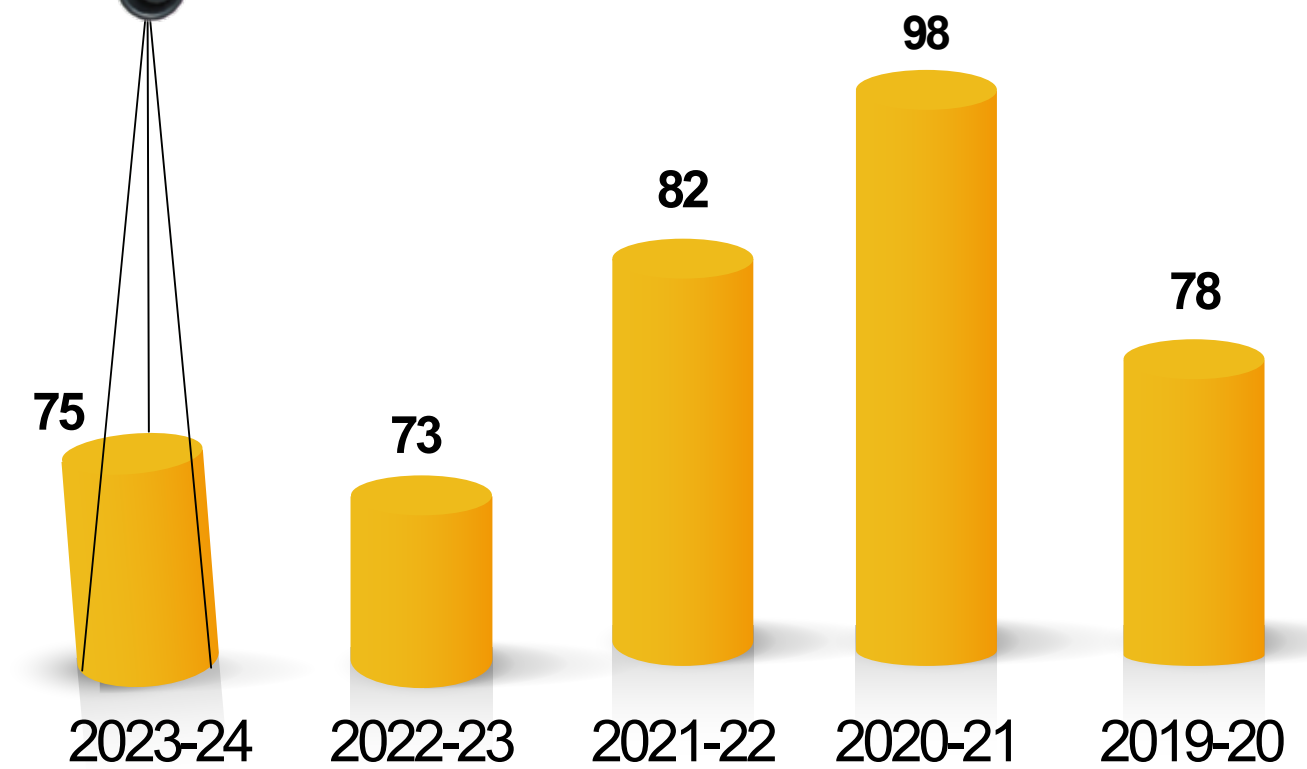
Rs. in Cr.



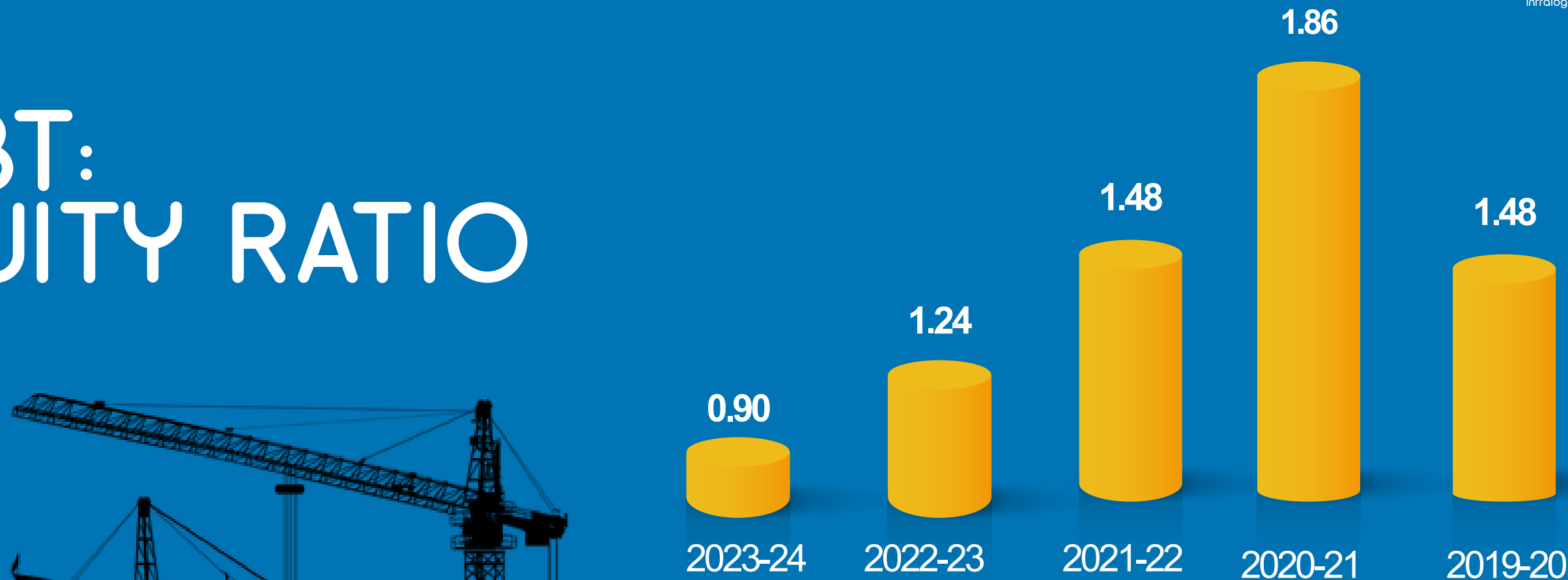
# SECURED TERM LOANS



Rs. in Cr.



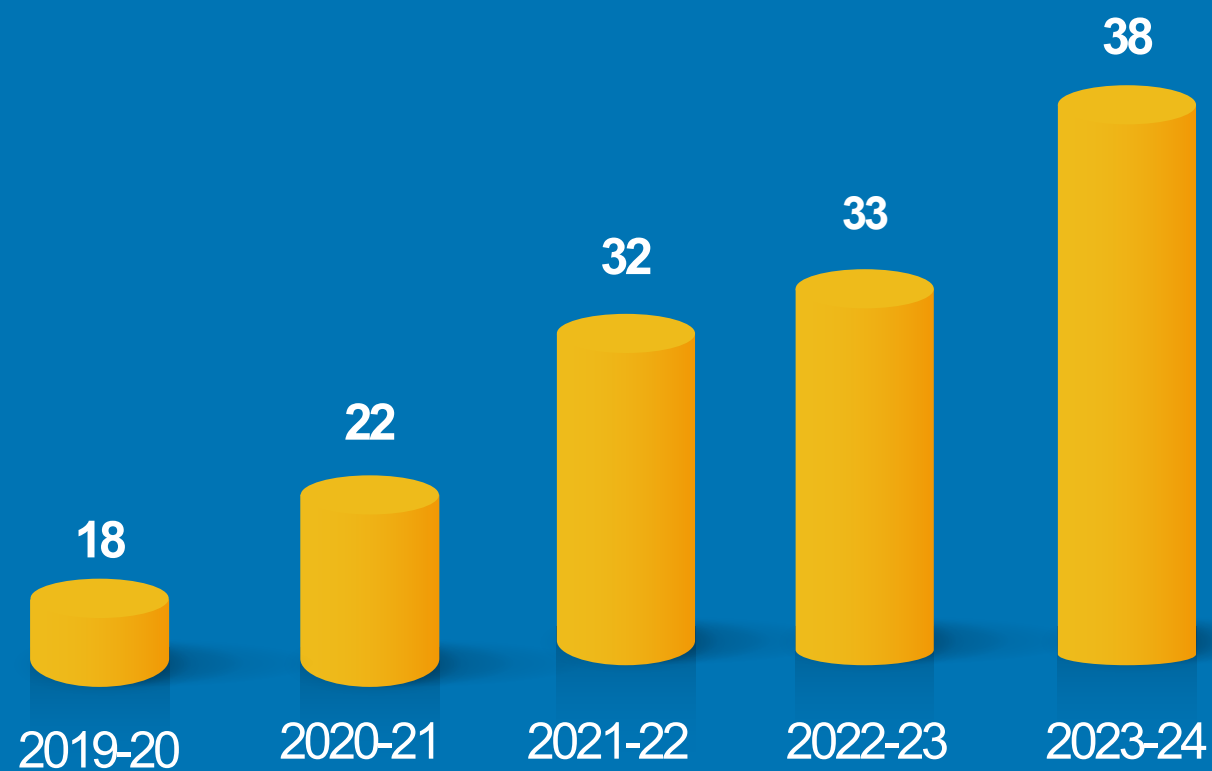
# DEBT: EQUITY RATIO





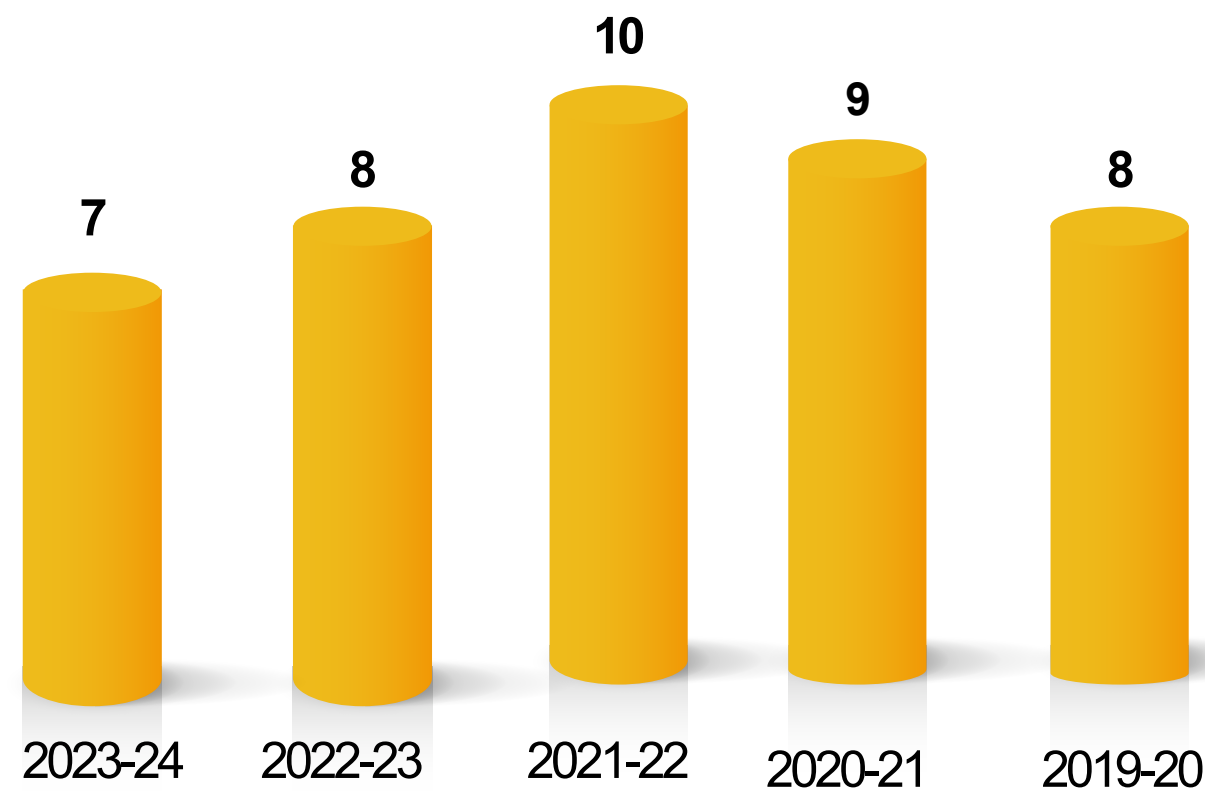
# DEBT REPAYMENT DONE

Rs. in Cr.

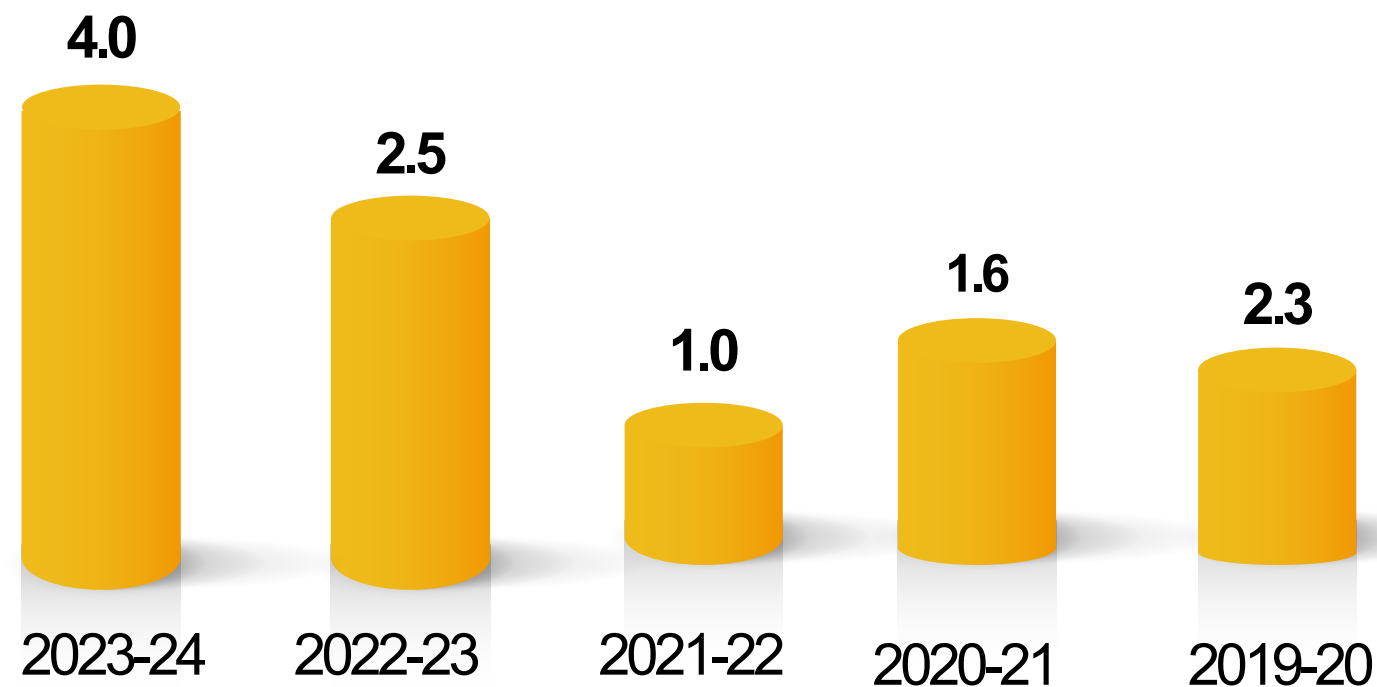


# FINANCE COST

Rs. in Cr.

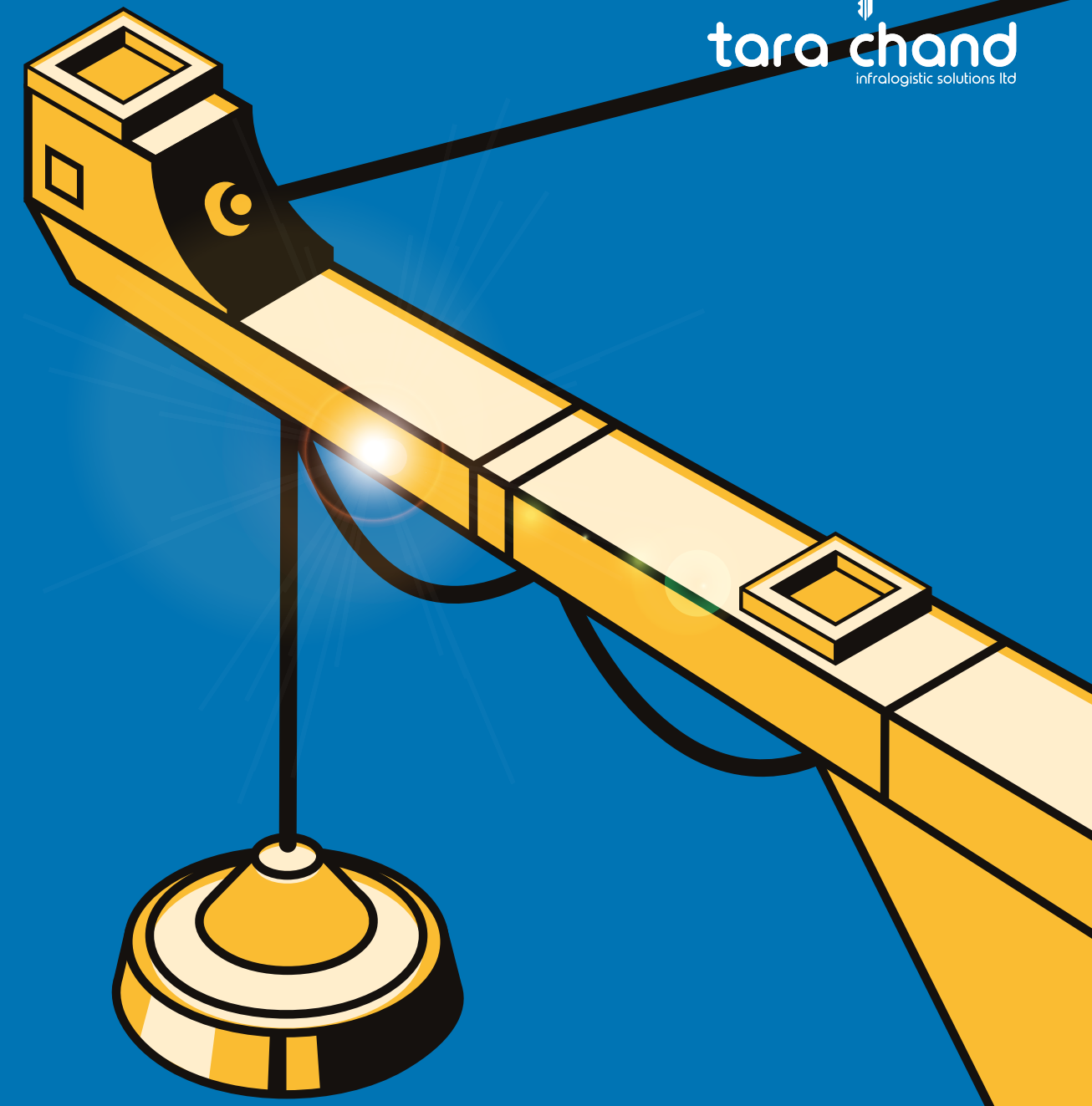
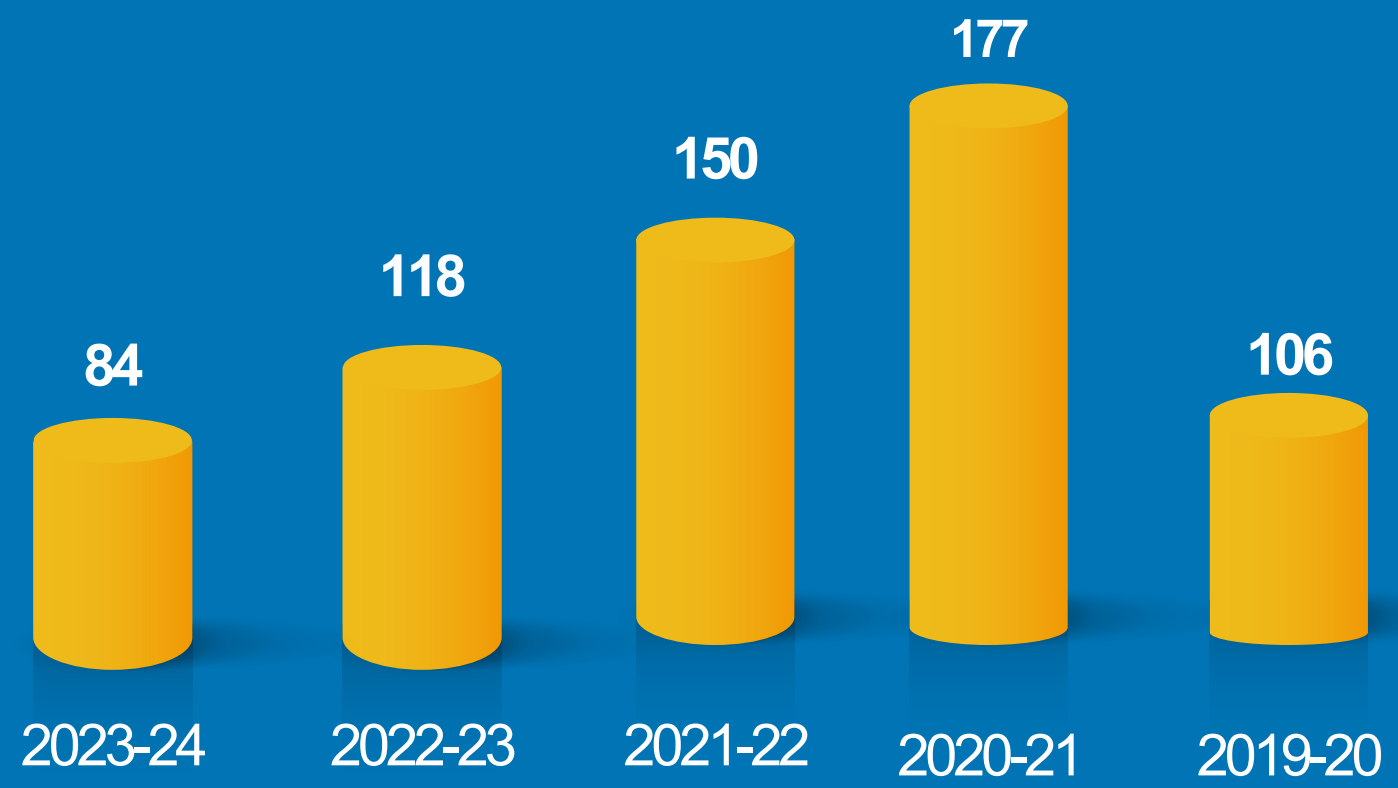


# INTEREST COVERAGE RATIO





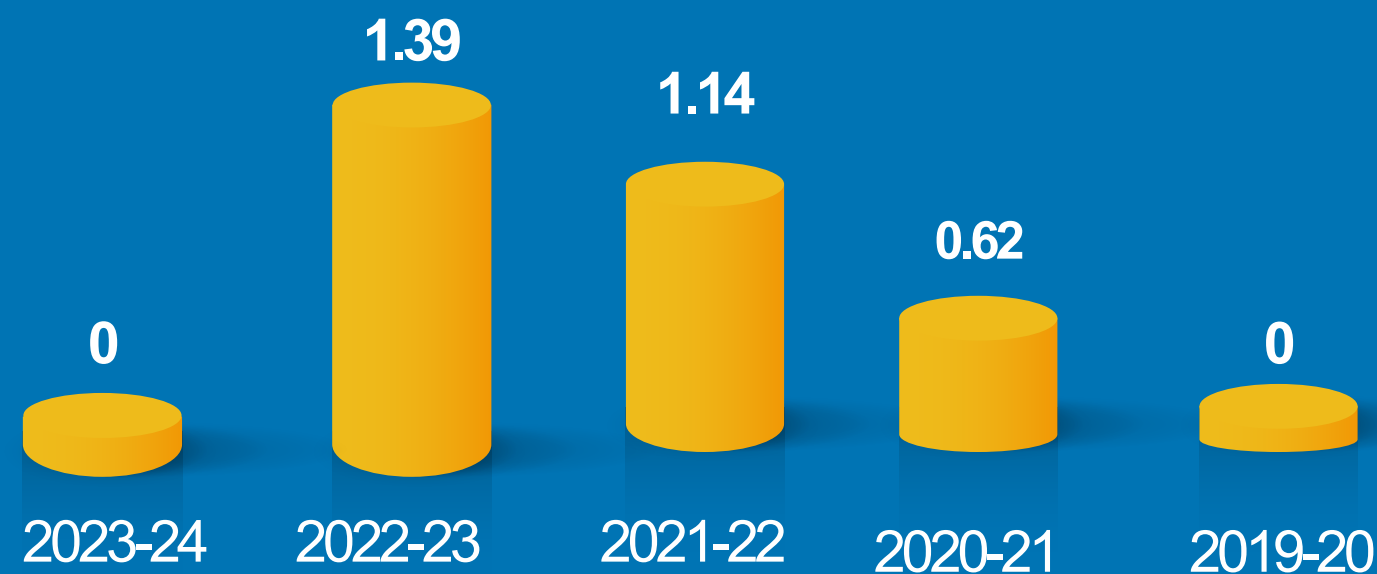
# RECEIVABLE DAYS (NET OF GST)



# PROVISION FOR DOUBTFUL DEBTS

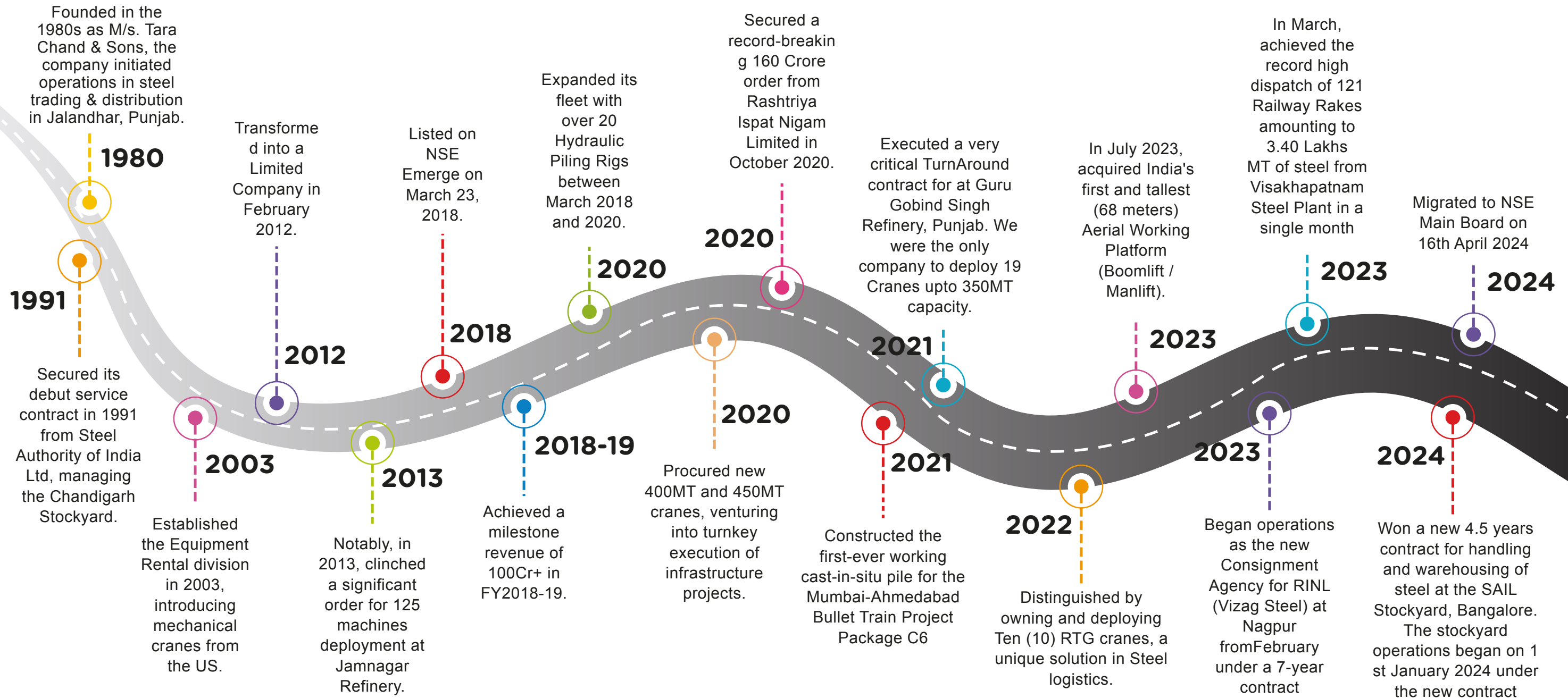


Rs. in Cr.





# GROWTH STORY



FROM THE DESK OF

# CHAIRMAN

**Vinay Kumar Aggarwal**  
Chairman & Managing Director

Our commitment to sustained growth and nation-building remains unwavering. As we continue to excel financially, we are also exploring new avenues to achieve our aggressive growth target of 30%. These initiatives will not only enhance shareholder value but also contribute significantly to India's infrastructure landscape.

Ladies and Gentlemen,

I am pleased to present to you the outstanding financial results for Tara Chand InfraLogistic Solutions Ltd. for Q4 and FY ending March 31, 2024. This year, we achieved significant milestones: Q4 revenue increased by 19% to ₹46.90 Cr and for the full year, a robust 21% growth, totaling ₹174.86 Cr. Our profit after tax soared by 141% in Q4 and 72% annually, highlighting our strong operational efficiency and stakeholder value.

Our commitment to sustained growth and nation-building remains unwavering. As we continue to excel financially, we are also exploring new avenues to achieve our aggressive growth target of 30%. These initiatives will not only enhance shareholder value but also contribute significantly to India's infrastructure landscape.

Thank you for your continued support and trust in our journey towards excellence and innovation.

# OUR GEOGRAPHICAL PRESENCE

**Head Office** in Chandigarh

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**Corporate Office** in Navi Mumbai

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**Branch Offices** in

Nagpur, Visakhapatnam,  
Bangalore & Jamnagar

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**Site Offices/Depots** at

Surat, Vadodara, Paradip, Jamshedpur,  
Indore, Jammu, Hyderabad & Chennai

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**Operations in 21 States/UTs:**

J&K, Himachal Pradesh, Haryana, Delhi,  
UP, Uttarakhand, Rajasthan, Gujarat,  
Maharashtra, Karnataka, Kerala, Tamil  
Nadu, Orissa, Andhra Pradesh,  
Chattisgarh, Madhya Pradesh, Jharkhand,  
Bihar, Assam, Telangana & Meghalaya.



FLEET SIZE



79

Large Cranes  
50-800 MT



25

Piling &  
Earthwork



80

Trailers  
30-55MT



10

Aerial  
Platforms  
38 - 68mtrs



56

Pick n Carry  
Cranes  
12 - 20MT



10

Rubber Tyre  
Gantries  
40-60 MT



3

EOT & Gantries  
10-20MT



25

Steel  
Processing  
Machines



5

Concrete  
Equipment



19

Miscellaneous



# SERVICE OFFERINGS



## **Warehousing & Logistics**

The company is a leader in steel warehousing and logistics with almost 4 decades of experience and expertise.



## **Equipment Rentals & Infrastructure Works**

The company is a leading service provider in the construction and infrastructure industries. The company operates large complex machines to execute critical jobs at client sites spread across various sectors like urban infra, railways, steel, cement, oil & gas, renewable energy, roads and highways.



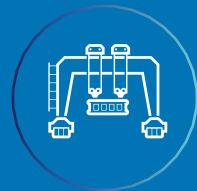
## **Steel Processing & Distribution**

The company acquired advanced machinery for the processing of TMT rebars used in construction activities. The services are provided by the company on client job-sites on a customized basis and this service is a horizontal integration to the company's steel logistic solutions.

# COMPANY'S USP



Young fleet of machines, with average age within 5 years. This is a key factor for client preference in hiring our machines.



The only private service provider in India to own and deploy 10 Rubber Tyre Gantry (RTG) cranes used in efficient, cost-effective steel handling operations.



Four decades of experience in managing Steel Plant operations



Innovative purchase systems leading to low cost of purchase with the best terms, especially for large equipment & machines



Well-balanced mix of machine types & capacities to cater to a vast group of clients, diversified in various sectors.



Very strong banking relationship of more than four decades with an excellent track record leading to lowest cost of finance among industry peers



Large network spread across 21 states in India



Strong Presence in all zones of India i.e. North, East, West & South



# FUTURE PLANS



Focus on acquisition of large tonnage cranes and higher capacity Piling Rigs and Aerial Platforms



Company aims to continue capacity addition to meet the rising demand, especially for the industrial capacity expansion projects.



Company is actively pursuing opportunities to take up EPC projects, primarily focusing on civil and mechanical works



Company has set an aggressive target of growing by a minimum of 30% on a Year-on-Year basis in FY24-25



# OUR ESTEEMED CLIENTS

 ADITYA BIRLA GROUP	 Reliance Industries Limited	 LARSEN & TOUBRO
 adani	 KEC KEC INTERNATIONAL LIMITED	 HMEI Energising a Brighter Tomorrow
 Shree Cement	 vedanta transforming for good	 AM/NS INDIA
 TATA STEEL	 बी एच ई एल BHEL	 AFCONS AFCONS INFRASTRUCTURE LIMITED
 NAYARA ENERGY	 HP	 ओ एन जी सी ONGC
 सेल SAIL	 VIZAG STEEL	 TATA TATA PROJECTS LIMITED





———Think New. Act Now———  
(Formerly Tara Chand Logistic Solutions Ltd)

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Roadpali, Kalamboli, Navi Mumbai 410 218

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