

Date:31.07.2025

To,
The Secretary,
National Stock Exchange of India Ltd. Exchange
Plaza, 5th Floor Plot No- 'C' Block, G Block Bandra-
Kurla Complex,
Bandra (E), Mumbai-400051

SYMBOL: TARACHAND

Sub: Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation.

In continuation to our intimation dated **18th July, 2025** regarding the Investor meet scheduled to be held on **Friday, 1st August 2025 at 03:30 pm** please find enclosed the Investor Presentation pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"). The same shall also be made available on the website of the Company www.tarachandindia.in.

This above is for your information and records.

Thanking you,

Yours faithfully,
For Tarachand Infralogistic Solutions Limited
(Formerly Tara Chand Logistic Solutions Limited)

SHEFALI Digitally signed by
SHEFALI SINGHAL
SINGHAL Date: 2025.07.31
13:25:58 +05'30'

Shefali Singhal
Company Secretary & Compliance Officer
M. No.: A34314
Encl: As above



—Think New. Act Now—
(Formerly Tara Chand Logistic Solutions Ltd)

INVESTOR PRESENTATION
Q1 FY26



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This presentation contains statements that include “forward-looking statements,” including, but not limited to, statements relating to the implementation of strategic initiatives and other statements relating to Tara Chand InfraLogistic Solutions Ltd.'s future business developments and economic performance. While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties, and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macroeconomic, governmental, and regulatory trends; movements in currency exchange and interest rates; competitive pressures; technological developments; changes in the financial conditions of third parties dealing with us; legislative developments; and other key factors that could affect our business and financial performance.

We undertake no obligation to publicly revise any forward-looking statements to reflect future or likely events or circumstances.

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Q1 FY26 Highlights

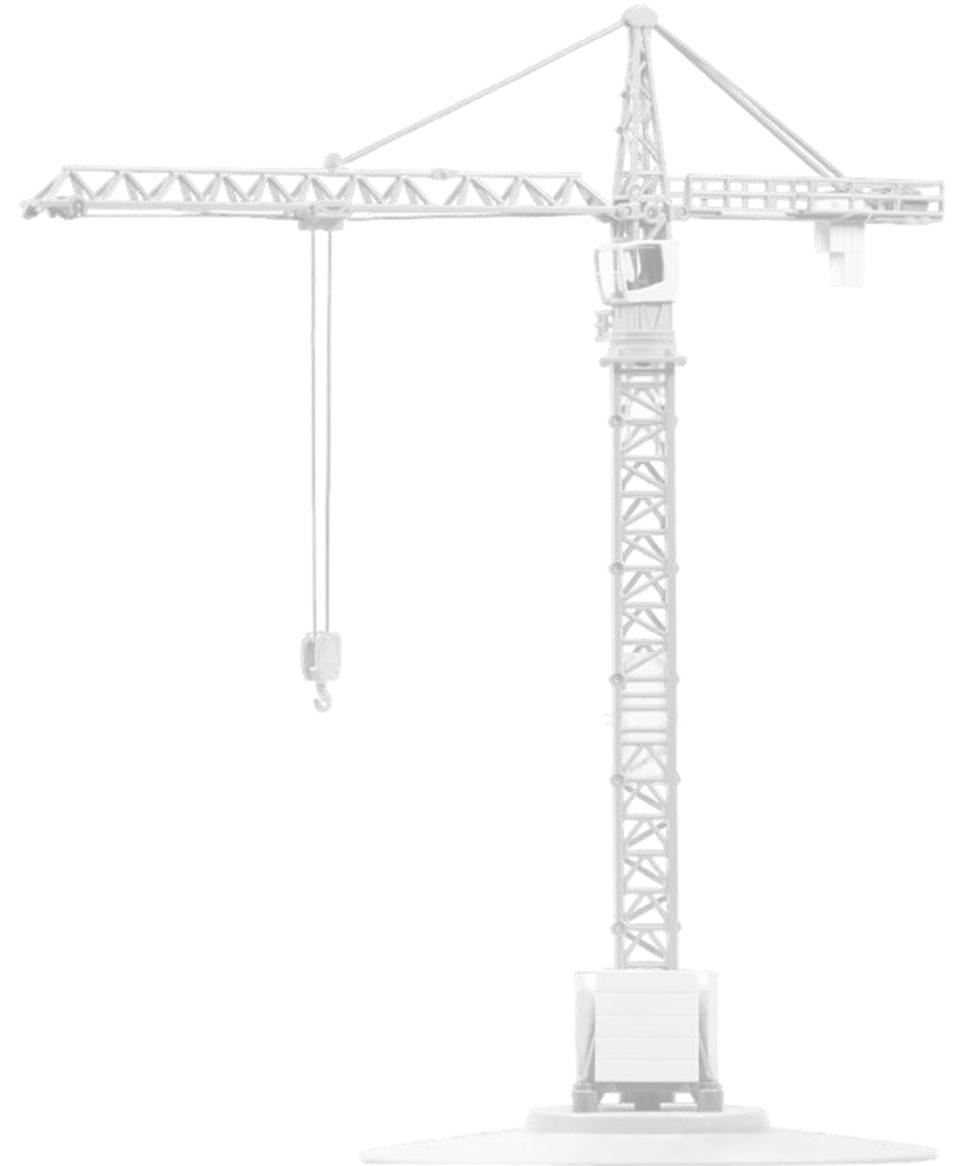
1

Company Overview

2

Historical Financials

3





Q1 FY26 Highlights





Vinay Kumar Aggarwal

Chairman & Managing Director

As we move forward, we remain optimistic about the year ahead, supported by strong demand visibility across our core sectors. That said, we are equally mindful of external uncertainties—macro headwinds, execution challenges, and evolving market dynamics. Our focus will remain on prudent capital allocation, operational discipline, and sustaining profitability, even as we pursue our aggressive targeted annual growth of 20%–30%.

Dear Esteemed Stakeholders,

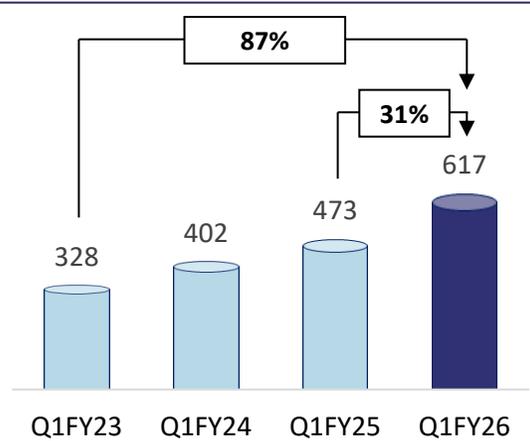
It gives me great pleasure to share with you the financial and operational highlights of Tara Chand InfraLogistic Solutions Ltd. for Q1 FY26. We have made a strong start to the year, building on the momentum of FY25, with healthy growth in both revenue and profitability. This performance reflects our team's disciplined execution and unwavering commitment across all our operating locations.

*Q1 FY26 has been our **strongest first quarter to date**, delivering the highest-ever revenue and profitability for this period. Our EBITDA performance reaffirms the resilience and scalability of our business model. During the quarter, we deployed **₹35 crore** as part of our planned **₹100 crore capex** plan for the year—focused on expanding our construction and lifting fleet to meet increasing sectoral demand. Notably, we inducted our **largest crane** to date, with a lifting capacity of **900 MT**, while adding seven new equipment units, primarily to support orders under Segment A (Construction Equipment Rentals), with an emphasis on industrial infrastructure and renewable energy.*

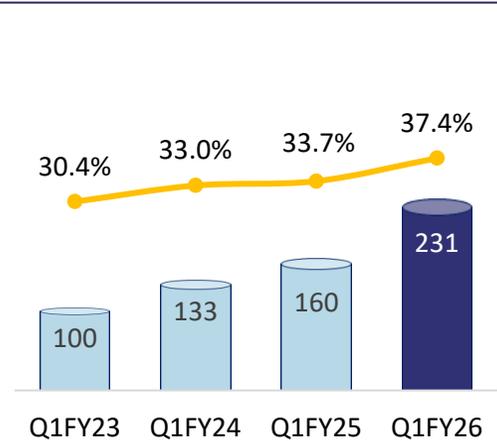
*In a significant milestone for our warehousing vertical, we were recently awarded a major contract by **Steel Authority of India Ltd. (SAIL)** for its largest warehouse by volume—Dankuni, West Bengal. Valued at approximately **₹81.51 crore** (including taxes) and spanning 4.5 years starting Q3 FY26, this marks our strategic foray into Eastern India's warehousing and transportation segment.*

We deeply value the trust and support of our stakeholders—employees, investors, partners, and customers. Your continued confidence inspires us to deliver sustainable value and strengthen Tara Chand's position as a trusted partner in India's infrastructure growth story.

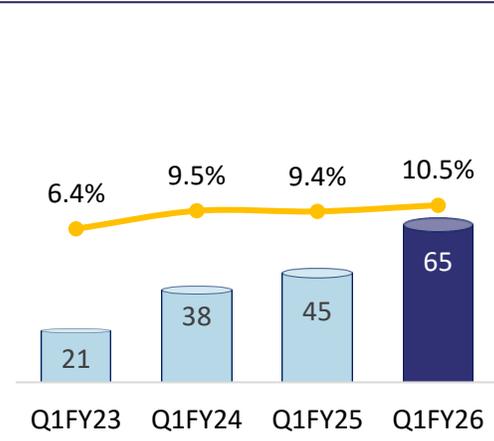
Total Income (₹ Mn)



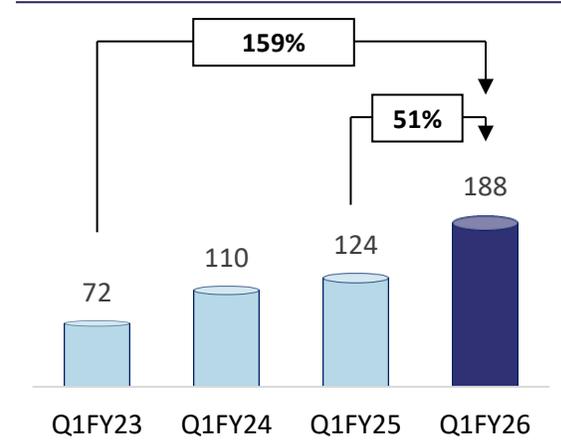
EBITDA (₹ Mn) & Margin (%)



PAT (₹ Mn) & Margin (%)



Cash PAT (₹ Mn)*



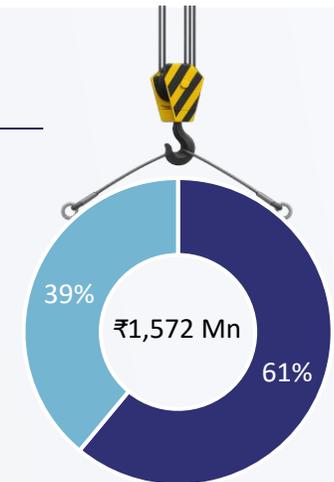
Building Value through Consistent Execution – Q1 FY26

- Total Income increased by **31%** YoY to ₹617 Mn, reflecting strong growth momentum
- EBITDA grew by **45%** YoY to ₹231 Mn, with a healthy EBITDA margin of **37.4%**
- Profit After Tax (PAT) rose **45%** YoY to ₹65 Mn, with a stable PAT margin of **10.5%**
- Cash PAT recorded a **51%** YoY growth, reaching ₹188 Mn
- Finance cost stood at **8.45%** and a healthy net worth of **₹1,278.1 Mn**

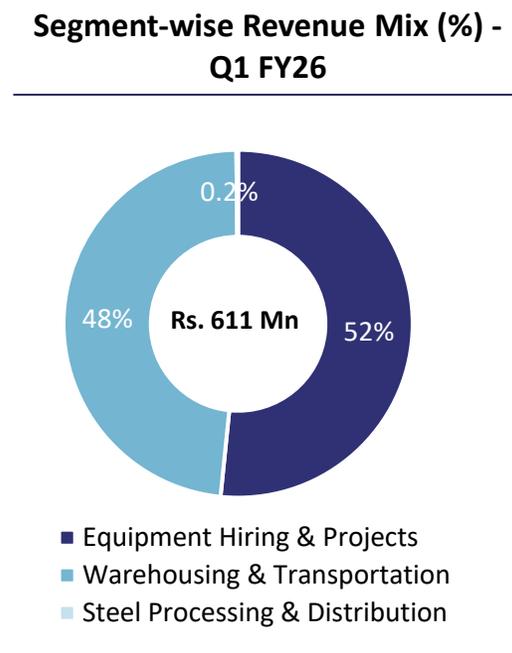
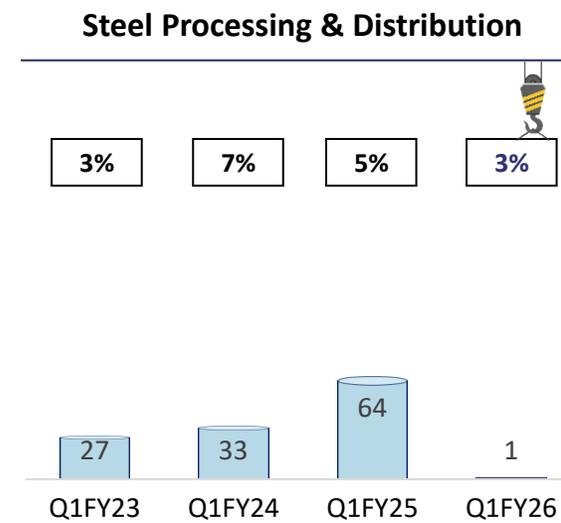
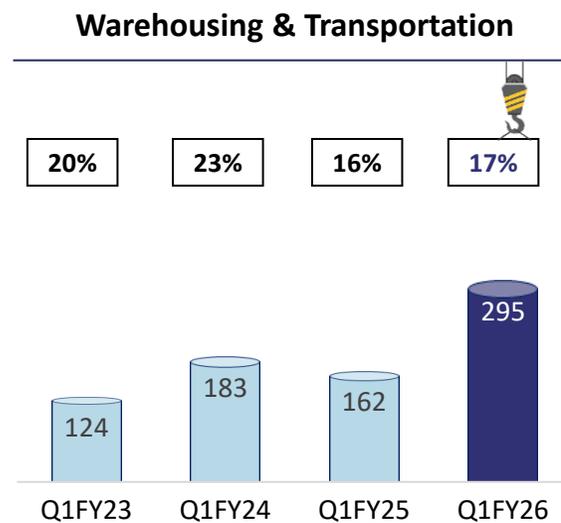
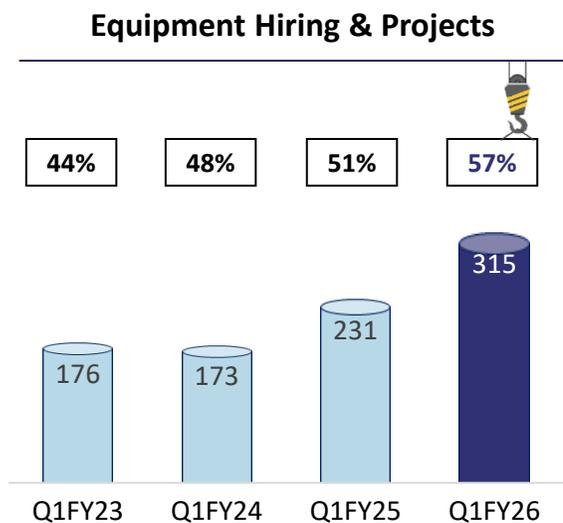
Healthy Order Book of ₹1,572 Mn, executable within FY26

- Equipment Hiring & Projects
- Warehousing & Transportation

Order Book as of Q1 FY26



*Cash PAT is calculated as PAT + Depreciation

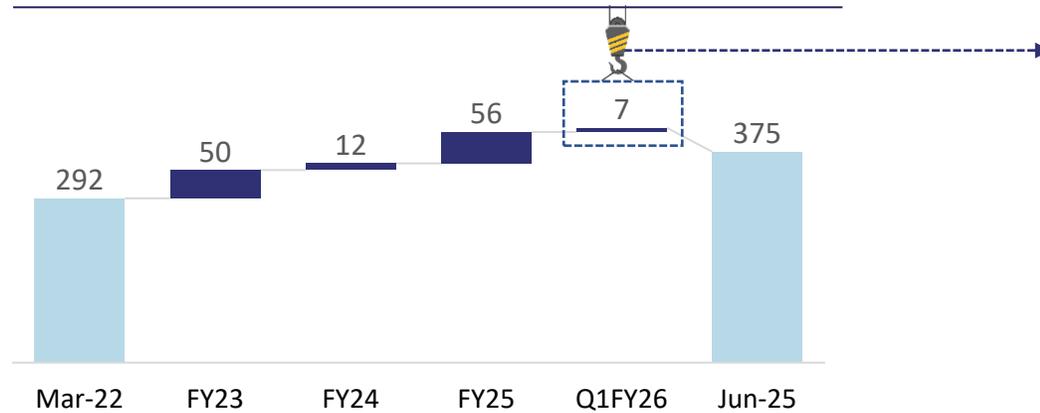


Key Highlights – Q1 FY26

- Reported EBITDA margin includes specialized services; standalone EBITDA for rentals achieved **64%** margin in Q1 FY26
- The fleet includes our largest crane with a lifting capacity of **900 tons**
- Average gross monthly rental yield remained steady at **3%**
- Total of **3.78 Mn MT** of steel handled



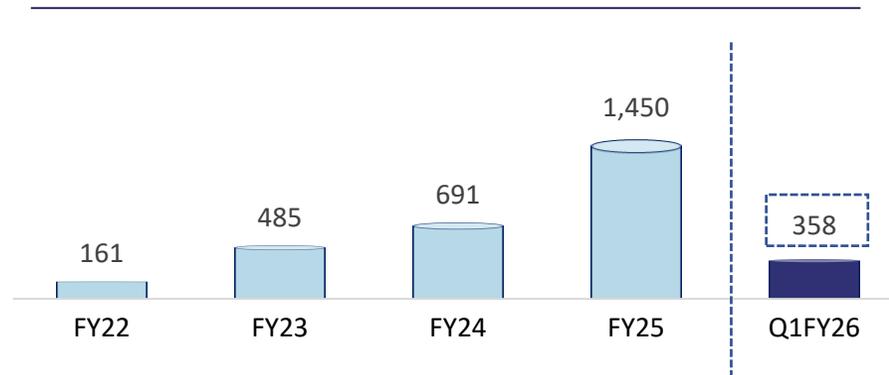
Total Fleet Size (nos)



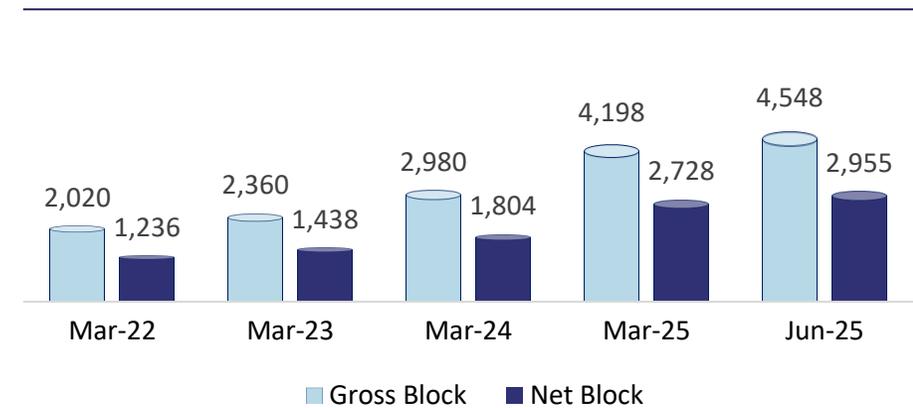
| S No | Equipment Type | Lifting Capacity | Qty |
|--------------|---|------------------|----------|
| 1 | All Terrain Crane - SANY SAC9000T7 | 900 MT | 1 |
| 2 | Truck Mounted Crane - SANY STC1600T7 | 160 MT | 4 |
| 3 | Truck Mounted Crane - ZOOMLION ZTC1100R | 110 MT | 2 |
| Total | | | 7 |

Largest crane with lifting capacity of 900 MT

Capex (₹ Mn)

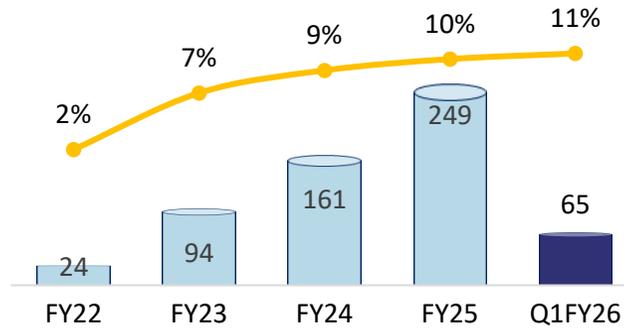


Gross Block and Net Block (₹ Mn)

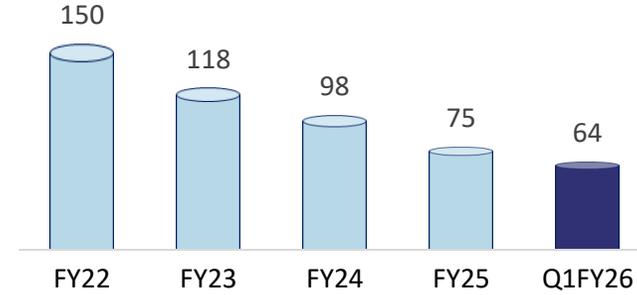


Scaling up fleet size through increased capex while maintaining a balanced capital structure

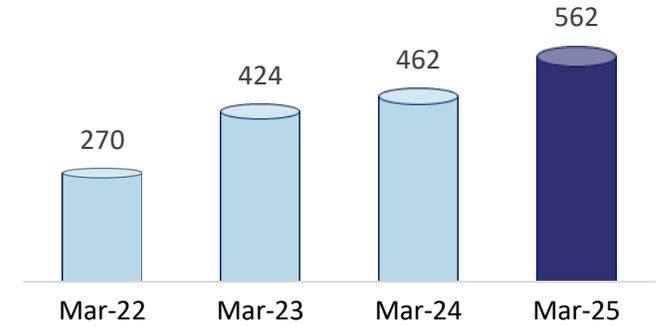
PAT (₹ Mn) & Margin (%)



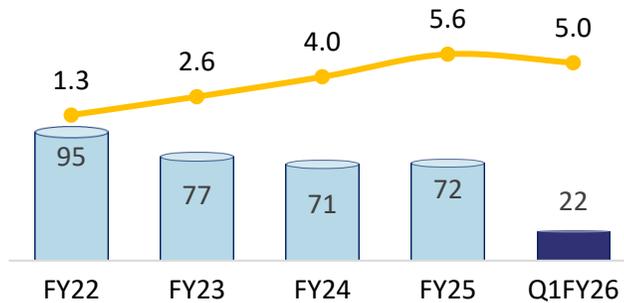
Receivable Days (Net of GST)



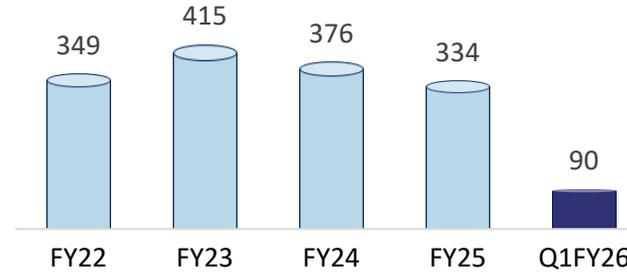
Cashflow from Operations (₹ Mn)



Finance Cost (₹ Mn) & Interest Coverage Ratio (x times)



Debt Repayment (₹ Mn)



Secured Term Loans (₹ Mn) & Debt to Equity (x times)



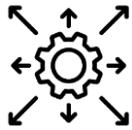
| Particulars (₹ Mn) | Q1FY26 | Q1FY25 | YoY % | FY25 | FY24 | YoY % |
|------------------------------------|--------------|--------------|------------|--------------|--------------|------------|
| Revenue from Operations | 611 | 457 | | 2,478 | 1,720 | |
| Other Income | 6 | 16 | | 62 | 28 | |
| Total Income | 617 | 473 | 31% | 2,540 | 1,749 | 45% |
| Manpower Cost | 74 | 78 | | 297 | 238 | |
| Repair & Maintenance | 58 | 35 | | 194 | 117 | |
| Power & Fuel | 63 | 33 | | 222 | 164 | |
| Transportation & Handling | 117 | 72 | | 510 | 289 | |
| Other Expenses | 75 | 95 | | 476 | 358 | |
| EBIDTA | 231 | 159 | 45% | 842 | 582 | 45% |
| <i>% of EBIDTA to Total Income</i> | <i>37.4%</i> | <i>33.7%</i> | | <i>33.3%</i> | <i>33.1%</i> | |
| Interest | 22 | 19 | | 72 | 71 | |
| Depreciation | 123 | 80 | | 437 | 294 | |
| Exceptional Items | 0 | 0 | | 0 | 0 | |
| Profit Before Tax | 86 | 61 | | 332 | 217 | |
| Tax Expense | 22 | 16 | | 84 | 56 | |
| Profit After Tax | 65 | 45 | 45% | 249 | 161 | 54% |
| <i>% of PAT to Total Income</i> | <i>10.5%</i> | <i>9.4%</i> | | <i>9.8%</i> | <i>9.2%</i> | |
| Cash PAT* | 188 | 124 | 51% | 685 | 455 | 51% |
| EPS (₹/share) | 0.82 | 0.59 | | 3.15 | 2.13 | |

*Cash PAT is calculated as PAT + Depreciation



Fleet Expansion

Focus on acquisition of large tonnage cranes and higher capacity Piling Rigs and Aerial Platforms.



Capacity Expansion

Company intends to undertake Capex of Rs 1000Mn in its Construction Equipment Rental Segment in FY26, while also acquiring approx. 8 acres land in Nagpur for specialized services.



Specialised Service Contracts

Company is actively scouting for opportunities to render specialized contractual services across its Equipment Rentals and Warehousing Logistic segments. It has taken a conscious decision to steer away from run of the mill EPC projects.



GROWTH GUIDANCE (FY26)

The company targets an aggressive annual growth of 20%-30% over the next three years, while sustaining strong margins

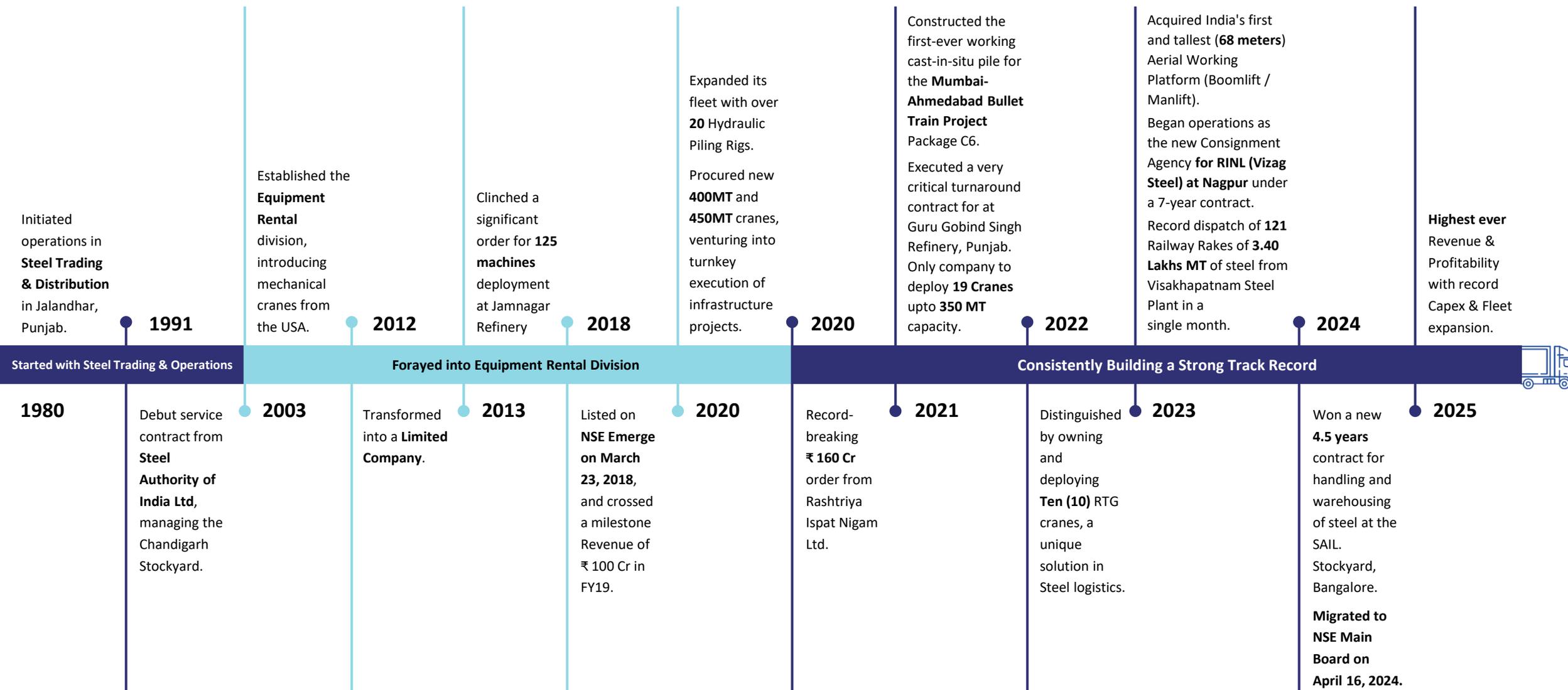


Company Overview





~40 Years of Journey to becoming a Trusted Leader in the Industry



Serving India's Infrastructural and Industrial needs through Warehousing, Transportation, Equipment Rental and Turnkey Infra-Project Execution



Warehousing & Logistics

The company is a leader in steel warehousing and logistics with almost 4 decades of experience and expertise.



Equipment Rentals & Infrastructure Works

The company is a leading service provider in the construction and infrastructure industries. The company operates large complex machines to execute critical jobs at client sites spread across various sectors like urban infra, railways, steel, cement, oil & gas, renewable energy, roads and highways.



Steel Processing & Distribution

This service is more of a horizontal integration to our steel logistics solutions. The company provides cut-to-size steel products for end-user clients through its owned equipment or through third-party arrangements. This segment focusses on the existing client base of the company only.



Equipment Management

Procurement

- Import our equipment inventory from China
- Strong vendor and financier relations ensure competitive acquisition costs and timely delivery

Fleet Composition

- New Equipment: **100%**
- Average Age: **6-7 years**

Asset Inventory Snapshot

- Total Equipment Units: **375**
- **Owned Assets:** 100%



Current Deployment Sectors

- Rural & Urban Infra **35%**
- Metals & Minerals **24%**
- Cement **26%**
- Renewable Energy **6%**
- Power **5%**
- Petrochemicals **4%**



Equipment Utilization & Churn Metrics

Engagement Rate

~83% fleet utilization maintained on an average basis

Lead Time Between Projects

Well-managed through streamlined logistics and strong order visibility

Churn Timeline Factors

- Project size and location
- Equipment type
- Transit time between sites
- Seasonal/project-related surge (e.g., post-monsoon)



Operational Strengths

- **Pan-India Reach** with regional deployment hubs
- **In-house transport & maintenance team** for faster turnaround
- **Integrated with Warehousing** for logistical synergy
- Tech-enabled tracking for **fleet movement and uptime**





114

Large Cranes
50-900 MT



21

Piling &
Earthwork



100

Trailers
30-55MT



22

Aerial Platforms
38 - 68mtrs



56

Pick n Carry Cranes
12 - 20MT



10

Rubber Tyre Gantries
40-60 MT



3

EOT & Gantries
10-20MT



25

Steel Processing
Machines



5

Concrete Equipment



19

Miscellaneous

 **Head Office**
Chandigarh

 **Corporate Office**
Navi Mumbai

 **4 Branch Offices**
Nagpur, Visakhapatnam, Bangalore & Jamnagar

Site Offices/Depots

Jammu, Surat, Nagpur, Jamnagar, Bangalore, Jajpur, Raipur, Patna

■ Operations in 21 States/UTs

J&K, Himachal Pradesh, Haryana, Delhi, UP, Uttrakhand, Rajasthan, Gujarat, Maharashtra, Karnataka, Kerala, Tamil Nadu, Orissa, Andhra Pradesh, Chattisgarh, Madhya Pradesh, Jharkhand, Bihar, Assam, Telangana & West Bengal.







Vinay Kumar

Chairman & Managing Director

- Company's Promoter and has been with us since inception.
- As a first-generation entrepreneur, possesses a unique blend of business acumen and execution prowess.
- He has been instrumental in introducing numerous innovative features in the Steel Logistics segment.
- His leadership drives our company's commitment to "Think New, Act Now."



Ajay Kumar

Whole Time Director

- Been integral to the organization since its inception.
- With 30 years of industry experience, he has played a pivotal role in the company's growth, meticulously building it from the ground up.
- He has expertly managed client relationships and finances, demonstrating an exceptional ability to maintain stringent cost control and ensure profitability.



Himanshu Aggarwal

Whole Time Director & CFO

- Has officially joined since Nov 1, 2017 and holds a Bachelor of Science degree in Biomedical Engineering from Northwestern University, Chicago, USA.
- With a keen focus on finance, commerce, and business development, he provides leadership in achieving our business development goals and oversees the operational execution of our projects.
- Additionally, he is responsible for steering the overall strategic direction of the Company, ensuring sustainable growth and success.



Neelam P Kasni

*Non-executive
Independent Director*



Suresh Kumar Thapar

*Non-executive
Independent Director*



Ashok Kumar Goel

*Non-executive
Independent Director*



Anju Mohanty

*Non-Executive
Independent Director*

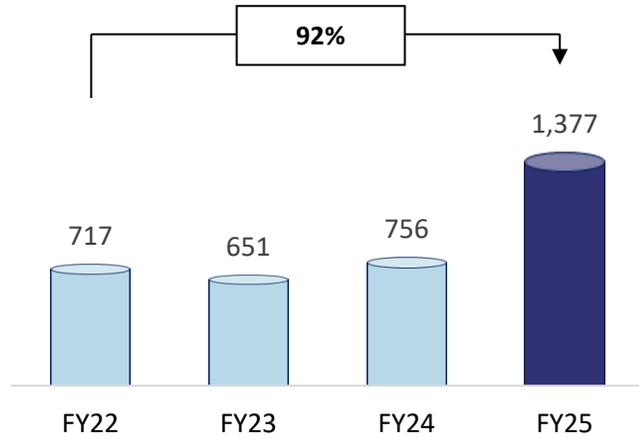


Historical Financials

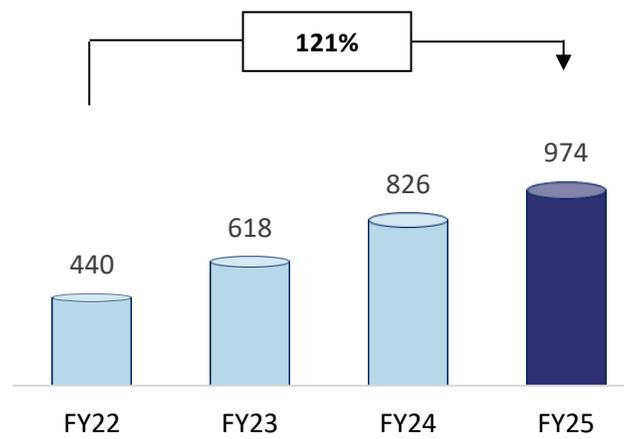


Revenue (₹ Mn)

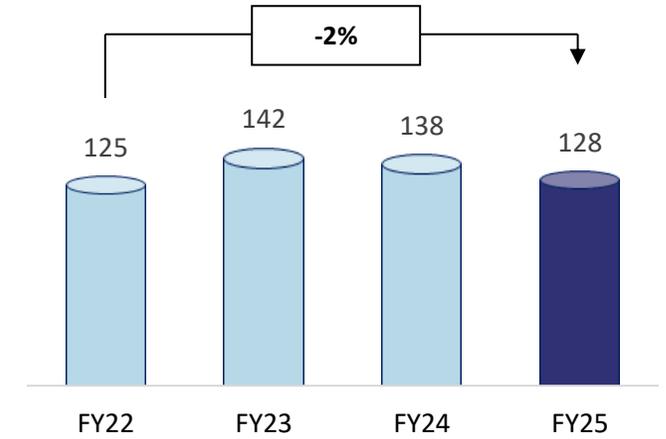
Equipment Hiring & Projects



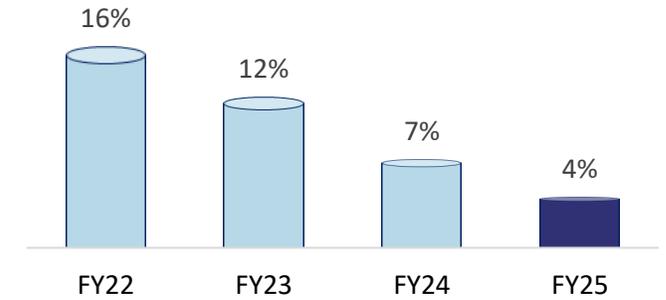
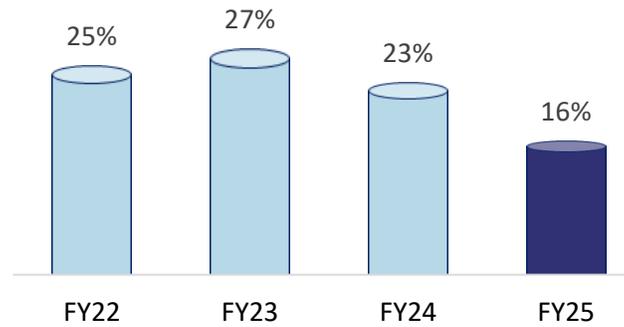
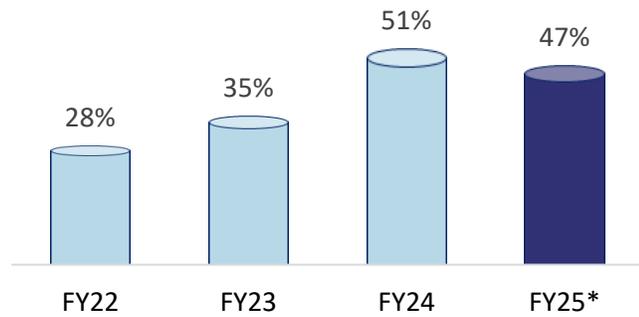
Warehousing & Transportation



Steel Processing & Distribution



EBITDA Margin (%)



*Reported EBITDA margin includes Specialized Services; standalone Equipment Rentals achieved 55% margin

| Particulars (₹ Mn) | FY22 | FY23 | FY24 | FY25 | CAGR (FY22-FY25) |
|------------------------------------|--------------|--------------|--------------|--------------|------------------|
| Revenue from Operations | 1,282 | 1,411 | 1,720 | 2,478 | |
| Other Income | 22 | 35 | 28 | 62 | |
| Total Income | 1,303 | 1,446 | 1,749 | 2,540 | 25% |
| Manpower Cost | 227 | 209 | 238 | 297 | |
| Repair & Maintenance | 99 | 113 | 117 | 194 | |
| Power & Fuel | 101 | 107 | 164 | 222 | |
| Transportation & Handling | 253 | 251 | 289 | 510 | |
| Other Expenses | 299 | 347 | 358 | 476 | |
| EBIDTA | 324 | 419 | 582 | 842 | 37% |
| <i>% of EBIDTA to Total Income</i> | <i>24.9%</i> | <i>29.0%</i> | <i>33.3%</i> | <i>33.1%</i> | |
| Interest | 95 | 77 | 71 | 72 | |
| Depreciation | 232 | 225 | 294 | 437 | |
| Exceptional Items | 35 | 10 | 0 | 0 | |
| Profit Before Tax | 32 | 127 | 217 | 332 | |
| Tax Expense | 9 | 33 | 56 | 84 | |
| Profit After Tax | 24 | 94 | 161 | 249 | 119% |
| <i>% of PAT to Total Income</i> | <i>1.8%</i> | <i>6.5%</i> | <i>9.2%</i> | <i>9.8%</i> | |
| Cash PAT* | 255 | 318 | 455 | 685 | 39% |
| EPS (₹/share) | 0.35 | 1.37 | 2.13 | 3.15 | |

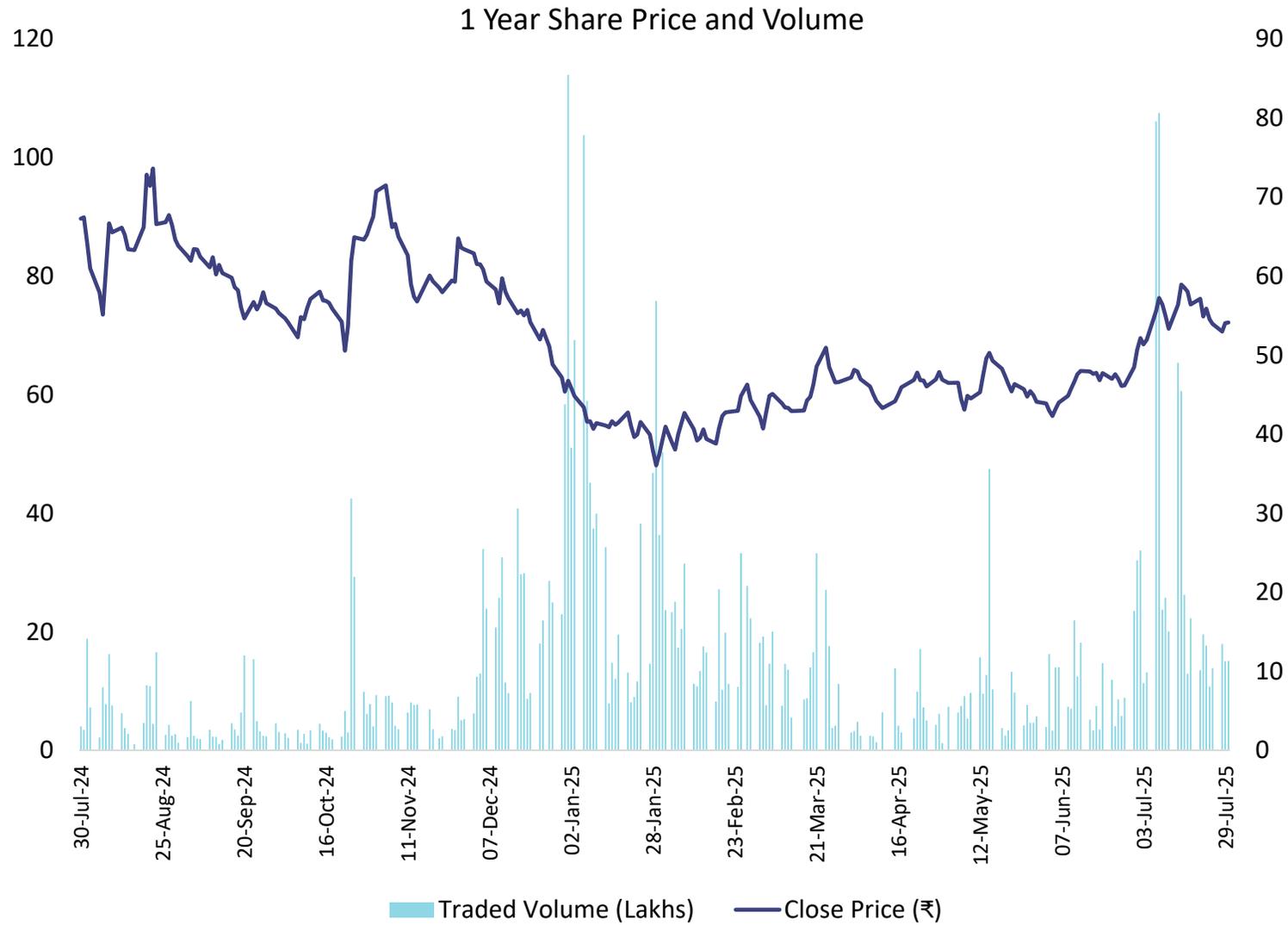
*Cash PAT is calculated as PAT + Depreciation

| Liabilities (₹ Mn) | Mar-22 | Mar-23 | Mar-24 | Mar-25 |
|--------------------------------------|--------------|--------------|--------------|--------------|
| Share Capital | 137 | 137 | 152 | 158 |
| Reserves | 437 | 585 | 797 | 1,056 |
| Shareholders' Funds | 573 | 721 | 949 | 1,214 |
| Secured Loans | 495 | 459 | 475 | 701 |
| Other Financial Liabilities | 361 | 490 | 582 | 1,293 |
| Long Term Provisions | 5 | 6 | 7 | 7 |
| Other liabilities | 39 | 48 | 53 | 79 |
| Total Non-Current Liabilities | 899 | 1,004 | 1,116 | 2,080 |
| Trade Payables | 46 | 54 | 29 | 62 |
| Other Current Liabilities | 71 | 79 | 99 | 134 |
| Short Term Borrowings | 443 | 411 | 377 | 420 |
| Total Current Liabilities | 560 | 543 | 505 | 614 |
| Total Liabilities | 2,032 | 2,268 | 2,570 | 3,908 |

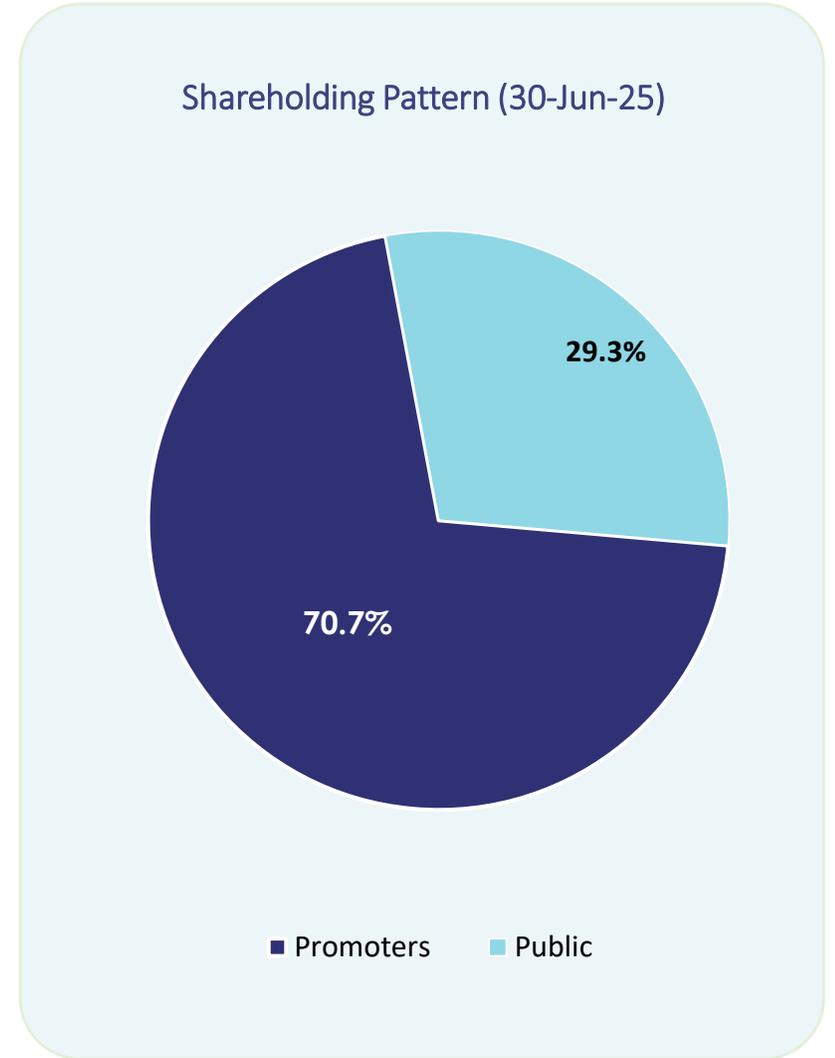
| Assets (₹ Mn) | Mar-22 | Mar-23 | Mar-24 | Mar-25 |
|---------------------------------|--------------|--------------|--------------|--------------|
| Fixed Assets incl. CWIP | 1,236 | 1,438 | 1,804 | 2,720 |
| Other financial Assets | 37 | 70 | 135 | 232 |
| Other Non-Current Assets | 1 | 1 | 9 | 6 |
| Total Non-Current Assets | 1,273 | 1,509 | 1,948 | 2,958 |
| Inventories | 36 | 30 | 20 | 16 |
| Trade Receivables | 584 | 536 | 528 | 600 |
| Cash and Bank | 45 | 116 | 2 | 198 |
| Other Current Assets | 93 | 78 | 72 | 136 |
| Total Current Assets | 758 | 759 | 622 | 933 |
| Total Assets | 2,032 | 2,268 | 2,570 | 3,908 |

| Particulars (₹ Mn) | Mar-22 | Mar-23 | Mar-24 | Mar-25 |
|--|-------------|-------------|-------------|-------------|
| Cash Flow from Operating Activity | | | | |
| Profit/(Loss) before tax | 32 | 127 | 217 | 332 |
| Depreciation/ amortization | 232 | 225 | 294 | 437 |
| Loss/ (profit) on sale of fixed assets | -17 | -30 | -13 | -49 |
| Provision for Deferred Tax & Gratuity | -4 | -8 | -6 | -29 |
| Provision for Gratuity | 2 | - | - | - |
| Provision for Income Tax | -4 | -24 | -50 | -55 |
| Tax adjustment relating to earlier years | - | -1 | 0 | 0.4 |
| Finance cost | 95 | 77 | 71 | 72 |
| Interest (income) | -1 | -1 | -4 | -12 |
| Operating profit/ (loss) before working capital changes | 334 | 367 | 509 | 696 |
| Cash generated from /(used in) operations | 270 | 407 | 479 | 572 |
| Direct taxes paid (net of refunds) | - | 17 | -17 | -10 |
| Net cash flow from/ (used in) operating activities | 270 | 424 | 462 | 562 |
| Net cash flow from/ (used in) investing activities | -57 | -263 | -533 | -577 |
| Net cash flow from/ (used in) in financing activities | -210 | -91 | -23 | 212 |
| Net increase/(decrease) in cash and cash equivalents | 3 | 71 | -113 | 196 |
| Cash and cash equivalents at the beginning of the year | 26 | 45 | 116 | 2 |
| Cash and cash equivalents at the end of the year | 29 | 116 | 2 | 198 |





Stock Price as on **29-July-2025**





Tara Chand Infralogistic Solutions Ltd

CIN No.: L63090CH2012PLC033556



Stellar IR Advisors Pvt. Ltd.



CS Shefali Singhal



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